

z o t t e r
CHOCOLATE



FAIR*

BEAN
to BAR

CHRISTMAS
2026

4/16

THE 2026 CHRISTMAS COLLECTION

ADVENT CALENDAR, CHRISTMAS CHOCOLATES, HOLLOW FIGURES,
SWEETS FOR ST. NICK'S & KRAMPUS, WINTER SPECIALS AND NEW YEAR'S BANGERS
– ALL ORGANIC + FAIR* + BEAN-TO-BAR

From our Christmas Workshop

Combining artisan craftsmanship and innovation can result in incredible chocolate. As bean-to-bar producers, we create each one of our chocolates from scratch. Only the best cacao beans make it through the entire process from roasting to conching, to ensure excellent chocolate quality. All pralines and layers are homemade by us, and on top of that, we invent completely novel chocolate creations. The enormous selection of Christmas chocolates, vegan products and 6 Advent calendars with 24 different flavours are a wonderful representation of all the things you can make from chocolate. They bring variety, joy and a magical sense of surprise to the festive season. Unique flavours, supreme quality, a beautiful design and the organic and Fair Trade business model and mindset make Zotter chocolates a very popular gift.

Discover our newest innovations, many new designs and a whole range of new packaging enhanced with pretty gold effects

Sixteen hand-scooped Christmas chocolates will make your Christmas celebration that much sweeter with praline, orange caramel, cinnamon apples, marzipan, nuts, roasted almonds and much more. Five of them are vegan, such as the new »O Thou Joyful Day« chocolate, sweetened with dates and doing away entirely with traditional sugar. Also brand-new is the »Merry Christmas & a Happy New Year« chocolate with a fruity orange caramel filling and some crispy coconut flakes. »Christmas Vibes« features a vanilla and apricot filling, and you'll be gifting »A Sweet Thank You« – with a festive design and filled with cinnamon apples – all throughout the festive season up to New Year's Eve. There's a new vegan chocolate »For the Best Employees in the World!«, filled with a tender-melting, dark almond praline. Our »Christmas Magic« Labooko will bestow festive glee with a gold shimmer design and exceptional pure chocolates, including one with Maya cacao.

The Mi-Xing range now offers fir trees with sweet decorations alongside hand-decorated stars, hearts and minis. The Deluxe Mi-Xing products now weigh 125 grams, making them a bit heavier than our regular 100g bars.

Speaking of decorating – we're also proud to offer all-new Christmas tree decorations as a »Festive Mix« with two flavours.

Six different Advent calendars will make the run-up to Christmas extra-yummy. The two »Best of Advent Calendar« calendars come with surprising new designs featuring gold effects as well as all-new flavours. All Advent calendars can be ordered as a pack of 5 or, for an additional fee, individually. For smaller retail shops, our Advent Calendar Mix featuring one each of five different Advent calendars in one sales unit is an attractive option.

For St. Nick's and Krampus, there are 8 chocolates on offer, and »Sassy Girrrls« brings some extra cool Krampus lady-power chocolate to the range, in addition to our New Year's and winter specials.

We hope you enjoy picking out your Christmas range, and we think you'll like our retailer interview with Schoko Company's Ronen Benaim on page 22.

Yours,

The Zotter Family

Julia Zotter

Michael Zotter

Sepp Zotter

Ulrike Zotter

Valerie Zotter

ADVENT
CALENDARS

ST. NICK +
KRAMPUS

CHRISTMAS

NEW YEAR



☆ **Our latest arrival:**
A chocolate St. Nick, Krampus
and angels – with 2 sides and
2 chocolates in one figure.

A single mould featuring two different figures. On one side a St Nick, on the other a Krampus figure, or a sweet little angel, or even a cheeky one. We pour two different chocolates into the mould and turn it briefly by hand so they blend into one another. The chocolate hollow figures are then thoroughly spun in the star slinger machine, allowing the chocolate to spread out evenly inside the mould. This is how these fun and creative double figures are created.

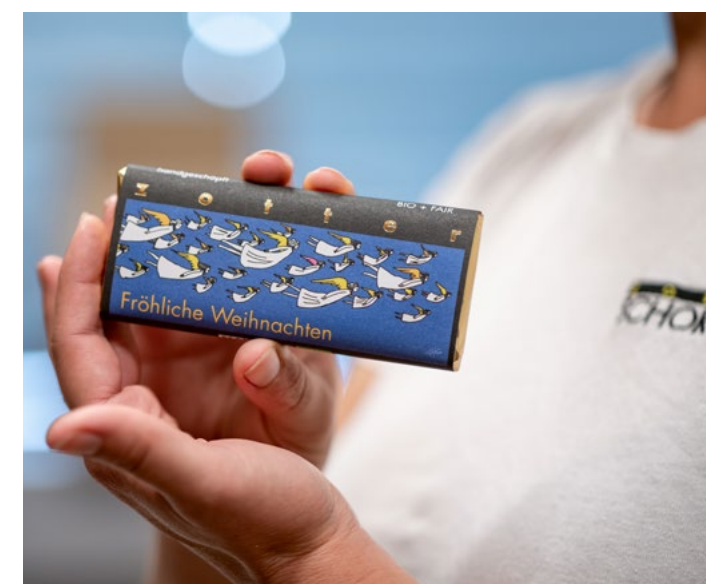




hand-scooped Chocolate



Awarded BEST EMPLOYER in Styria 2026
 First place in the overall ranking, and Zotter also stood out in the following categories:
 »Employee Well-Being«, »Environmental and Sustainable Contribution«, »Workplace Atmosphere« and »Future Readiness.«





hand-scooped CHRISTMAS CHOCOLATES

Filled chocolates with praline, marzipan, orange caramel, candied almonds, apples and cinnamon celebrate a taste of Christmas and will mesmerise you with their beautiful design. All pralines and fillings are homemade and made fresh before being layered on by hand and finally submerged in a luxurious bean-to-bar chocolate bath.

70 g bar
Sales unit: 10 pcs & 5 pcs
Shelf life: 6 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



MAKING OF hand-scooped chocolate

Watch the video here: www.zotter.at/video-hand-scooped
or scan the QR-code.



70 g bar
Sales unit: 10 pcs & 5 pcs
Shelf life: 6 months from production date
ORGANIC + FAIR* + BEAN-to-BAR

NEW

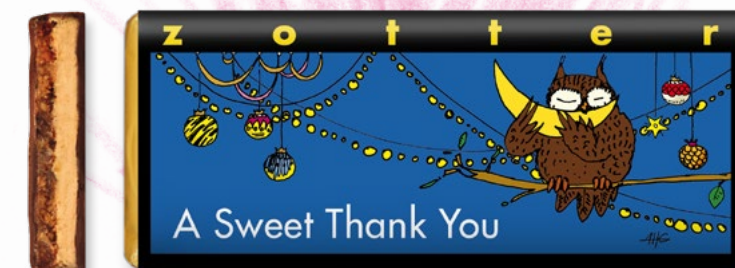
A SWEET THANK YOU

ART.NO. 16658

Apple Pie

50% Milk chocolate with apple-honey filling and cinnamon ganache.

A delicate fruit layer made with bits of apple candied with honey and caramel. In addition, there's a cinnamon layer with hazelnut praline and white chocolate, and the whole thing is coated in a tender-melting milk chocolate with 50% cacao power. A fruity, cinnamon-flavoured chocolate that enchants winter days with sweet moments of indulgence. **Design with a gold effect.**



A WONDERFUL CHRISTMAS TIME

ART.NO. 16988

Red Fruit

50% Oat chocolate filled with a red fruit ganache and almond praline with fruit pieces.

Vegan & fruity! An oat chocolate with a 50% cacao content with a seductive, soft pink fruit layer created with strawberries, cherries, raspberry coconut couverture, cranberry couverture and a dash of refreshing lemon, alongside an almond praline layer enhanced by some bits of passion fruit, orange and lemon, and in between all of it, a wafer-thin, crunchy dark chocolate layer.

● vegan



CHRISTMAS MAGIC

ART.NO. 16956

Vanilla

40% Milk chocolate filled with almond praline with crisps and vanilla ganache.

A sweet vanilla chocolate for angelic snackers big and small. A milk chocolate filled with a sublime vanilla layer we've created using genuine vanilla, white chocolate, whipped cream and milk. In addition, there's a delicious almond praline layer with crispy almond brittle.

● new variety title





70 g bar
Sales unit: 10 pcs & 5 pcs
Shelf life: 6 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



CHRISTMAS SURPRISE ART.NO. 16964

Caramel Praline Crunch

Caramel couverture filled with caramel almond praline and crispy waffle brittle.

A crispy, sweet Christmas chocolate, filled with a caramel and almond praline, freshly made from caramelised almonds, alongside a bit of white chocolate and lots of crunchy waffles. It's got a wafer-thin milk chocolate coat and is covered all over with a candy-sweet caramel couverture. **Design with a gold effect.**

NEW

CHRISTMAS VIBES ART.NO. 16681

Apricot Vanilla

40% Milk chocolate filled with apricot marzipan and vanilla almond praline, refined with waffle brittle and apricot pieces.

Inspired by traditional Austrian apricot dumplings: a fruity, subtly sweet apricot marzipan with lots of small bits of apricot and a strong fruity tanginess accompanied by a tender-melting almond praline, elevated with Bourbon vanilla and finished with a bit of white chocolate and some crunchy waffle brittle. The filling is wrapped in a thin white chocolate coat and dipped in milk chocolate with a 40% cacao content. Fruity, refreshingly tangy and tender-melting!



FOR ANGELS ART.NO. 16011

Praline Variation

60% Dark milk chocolate filled with almond and hazelnut praline.

Angels love nuts too: alternating layers of light almond praline and dark hazelnut praline, deliciously crunchy and enhanced with chopped hazelnut brittle, and dunked in an intense, dark milk chocolate with a rich 60% cacao content.



FROM THE CHRISTMAS WORKSHOP ART.NO. 16288

White Nougat with Pistachios & Nuts

60% Dark milk chocolate filled with white nougat, pistachios and hazelnuts.

White nougat is a genuine delicacy, and its creation requires a lot of skill and know-how. We are of course more than up to the task and carefully mix honey-sweetened whipped egg whites with chopped pistachios and hazelnuts. Alongside, a layer of homemade almond praline and an elegant milk chocolate coat with an extraordinary 60% cacao content.

● new variety title



HAPPY HOLIDAYS ART.NO. 16463

Hazelnut Brittle

70% Dark chocolate filled with hazelnut praline and hazelnut brittle.

A tender-melting hazelnut praline made from many dark-roasted hazelnuts and pure cocoa butter, enhanced with a crunchy hazelnut brittle, Bourbon vanilla and cinnamon. Enveloped in dark chocolate with a 70% cacao content and huge character. Completely vegan!

Design with a gold effect.

● vegan



HEAVENLY DELIGHT ART.NO. 16558

Nut Delight

60% Dark milk chocolate filled with hazelnut praline and nut pieces.

For nut aficionados: a tender-melting hazelnut praline made from many dark, roasted hazelnuts and pure cocoa butter, enhanced with roasted bits of cashew, almond and hazelnut as well as a hint of cinnamon and Bourbon vanilla. It's coated in a delicious milk chocolate with a satisfying 60% cacao content.

Design with a gold effect.



HOLY NIGHT ART.NO. 16334

BURNING BRIGHT

Candied Almonds

50% Milk chocolate with almond praline and almond brittle.

A delicious filling of homemade almond praline enhanced with white chocolate. A stunning almond brittle made with freshly caramelised candied almonds will put you in a festive mood. And as a delicious finish, a tender milk chocolate coat with a 50% cacao content.



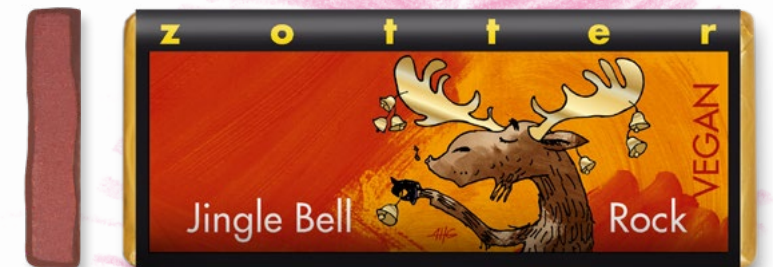
JINGLE BELL ROCK ART.NO. 16967

Red Wine

70% Dark chocolate filled with red wine ganache.

A festive red wine chocolate: Olivin, vineyard Winkler-Hermaden's signature wine, made from grapes grown on volcanic rock and showing up in the form of a powerful "Blue Zweigelt" red wine, flows into a bonbon-like chocolate ganache created with dark chocolate and a white, vegan rice couverture featuring some beautiful vanilla accents. Covered in dark chocolate, and entirely vegan. **Design with a gold effect.**

● vegan ● contains alcohol



70 g bar
Sales unit: 10 pcs & 5 pcs
Shelf life: 6 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



70 g bar
 Sales unit: 10 pcs & 5 pcs
 Shelf life: 6 months from production date
 ORGANIC + FAIR* + BEAN-to-BAR



MAGICAL CHRISTMAS ART.NO. 16989

Cheesecake

50% Milk chocolate filled with cream cheese ganache and almond praline with biscuit pieces.

A milk chocolate with a 50% cacao content, filled with a crunchy biscuit and an almond praline layer with gingerbread flavour, and a soft cheesecake ganache created with cream cheese, white chocolate, almond praline, yogurt couverture, a dash of lemon and a hint of vanilla. In between the layers, we've lightly brushed some blueberry couverture, made with genuine berries that stain everything the deepest blue.



MERRY CHRISTMAS ART.NO. 16290

Spiced Marzipan on Cinnamon Praline

50% Milk chocolate filled with spiced marzipan and cinnamon hazelnut praline.

This milk chocolate perfectly sums up the smell and taste of the Christmas season. Filled with a layer of spicy marzipan onto which homemade hazelnut praline blended with aromatic and spicy cinnamon is spread.

Design with a gold effect.



MERRY CHRISTMAS ART.NO. 16660

& A HAPPY NEW YEAR

Orange Caramel + Coconut

Coconut couverture with cocoa butter and dark chocolate, filled with orange caramel and an almond-coconut-orange ganache.

A wintry indulgence: a layer of butter caramel enhanced with orange juice and orange oil atop a homemade almond praline elevated with crispy-crunchy caramelised coconut flakes and fruity bits of orange. The entire yummy creation is then dipped in a dark coconut couverture made from a coconut and rice couverture and dark chocolate.



O THOU JOYFUL DAY ART.NO. 16661

Date & Cashew

Dark couverture with 100% cacao content filled with dates and cashew praline.

Pure fruit, nut and cacao energy, sweetened with dates and date syrup, completely vegan. The coat is 100% cacao, without any additional sugar, but this creation still boasts plenty of sweetness due to the filling made from select, sweet dates, tender-melting cashew praline and date syrup.

● vegan ● alternative type of sugar



70 g bar
 Sales unit: 10 pcs & 5 pcs
 Shelf life: 6 months from production date
 ORGANIC + FAIR* + BEAN-to-BAR

hand-scooped WINTER SPECIALS

APPLE PIE ART.NO. 16177

50% Milk chocolate with apple-honey filling and cinnamon ganache.

A delicate fruit layer made with bits of apple candied with honey and caramel. In addition, there's a cinnamon layer with hazelnut praline and white chocolate, and the whole thing is coated in a tender-melting milk chocolate with 50% cacao power. A fruity, cinnamon-flavoured chocolate that enchants winter days with sweet moments of indulgence.



CANDIED ALMONDS ART.NO. 16619

50% Milk chocolate with almond praline and almond brittle.

A filling created with homemade almond praline enhanced with white chocolate. An almond brittle made from freshly caramelised burnt almonds makes this a particularly crunchy delight. The whole thing is coated in a fine milk chocolate with a 50% cacao content.

Available all year round as part of our standard range.



EGGNOG ART.NO. 16331

50% Milk chocolate with egg liqueur filling.

A filling made from a fine flavour white chocolate, subtly sweetened with almonds, alongside some delicious almond praline and homemade eggnog. It's enhanced with supreme, genuine vanilla, the second most expensive spice in the world, only surpassed by saffron. It's covered in a dark milk chocolate with a 50% cacao content.

Available all year round as part of our standard range.

● contains alcohol



GINGERBREAD & FRUIT ART.NO. 16621

40% Milk chocolate with fruit and almond praline-gingerbread filling.

A fruity gingerbread chocolate: one layer of almond praline amplified with gingerbread spice, freshly baked pieces of actual gingerbread, some orange oil and a sprinkling of white chocolate, combined with a fruity plum and date layer sweetened with date syrup and enhanced with genuine vanilla. A wafer-thin caramel couverture on top and a deliciously dark chocolate at the bottom, and all around a coat of the finest milk chocolate with a 40% cacao content.





hand-scooped WINTER SPECIALS

70 g bar
Sales unit: 10 pcs & 5 pcs
Shelf life: 6 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



MULLED WINE

ART.NO. 16300

40% Milk chocolate with mulled wine filling. Heats up and brightens up the mood when the days are frosty and black. A mulled wine ganache is glowing under a milk chocolate coating, with mountain milk from Tyrolean mountain farmers. With red wine from Schönberger (Burgenland/Austria), the winemaker who used to play in the legendary Austrian music band EAV (Erste Allgemeine Verunsicherung). Notes of cinnamon, cloves and lemon put you into a Christmas mood.

● contains alcohol

NEW

ORANGE CARAMEL + COCONUT

ART.NO. 16653

Coconut couverture with cocoa butter and dark chocolate, filled with orange caramel and an almond-coconut-orange ganache.

A fruit caramel with some delicious crispies – a sunny, fruity mini-break for passionate snackers: a layer of butter caramel enhanced with orange juice and orange oil atop a homemade almond praline elevated with crispy-crunchy caramelised coconut flakes and fruity bits of orange. The entire yummy creation is then dipped in a dark coconut couverture.

Available all year round as part of our standard range.



PLUMS & RUM

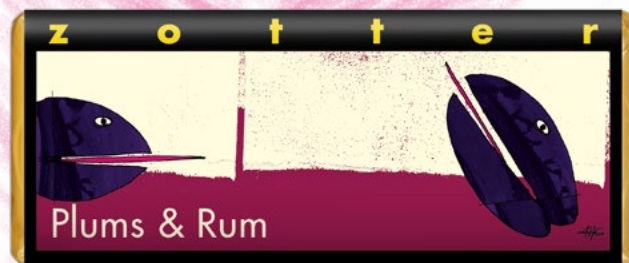
ART.NO. 16400

60% Dark milk chocolate filled with caramel praline and marzipan with rum plums.

Fruity little drunk things: rum-soaked plums in a marzipan layer, combined with another layer made of caramel praline, seasoned with a little white chocolate and covered in milk chocolate, packing a punch with 60% cacao content.

P.S.: Don't worry, there's not quite as much alcohol in this as one might assume. The rum will have an effect on your palate but not your gait.

● contains alcohol



SPICED MARZIPAN ON CINNAMON PRALINE

ART.NO. 16203

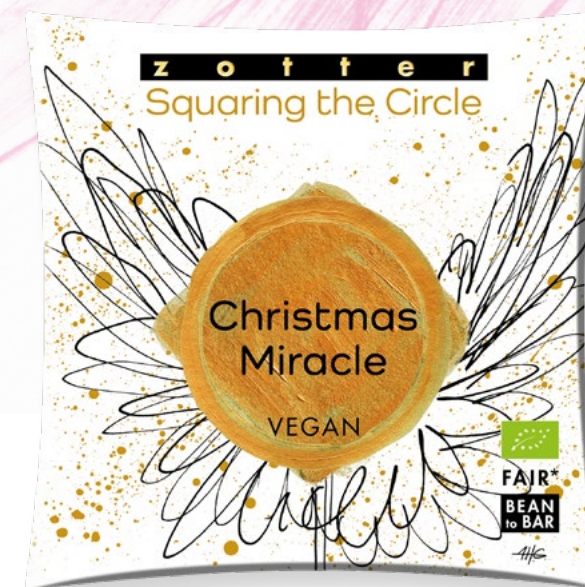
50% Milk chocolate filled with spiced marzipan and cinnamon hazelnut praline.

A veritable dream: a marzipan layer enhanced with orange juice, homemade orange confit made from caramelised orange peel and fine spices on a tender-melting hazelnut praline infused with fragrantly spicy cinnamon. It's covered in milk chocolate with a 50% cacao content.



Squaring the Circle

THE CHOCOLATE FEATURING ALTERNATIVE TYPES OF SUGAR



CHRISTMAS MIRACLE Coconut Caramel with Coconut Sugar

ART.NO. 18613

A vegan coconut caramel bar with an exciting coconut flavour and a fine, caramelly sweetness. Created from coconut milk, caramelised, finely milled coconut flakes, 40% cacao and coconut sugar which is derived from the flower buds of the coconut tree and develops a beautiful caramel flavour. **Design with a gold effect.**

● vegan ● alternative type of sugar

70 g bar
Sales unit: 10 pcs
Shelf life: 14 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



Choco Lolly



SNOW FAIRY White Chocolate

ART.NO. 25410

This sweet snow fairy is bringing you some white chocolate from the beyond, filled to the brim with lots of precious cocoa butter, raw cane sugar and sublime organic mountain milk from the Tyrolean Alps.

20 g lollipop
Sales unit: 10 pcs
Shelf life: 14 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



hand-scooped CHOCOLATES

70 g bar
Sales unit: 10 pcs & 5 pcs
Shelf life: 6 months from production date
ORGANIC + FAIR* + BEAN-to-BAR

ST. NICK



FOR GOOD ONES Choco Bee

ART.NO. 16009

White chocolate filled with honey caramel crisps.

Featuring the classic 1994 St. Nick's illustration. Chocolate for a clear conscience. Yummy honey and caramel crisps are buzzing and crackling in a white chocolate almond mousse, and the entire thing is covered in delicious white chocolate.

NEW YEAR



HAPPY NEW YEAR Marc de Champagne

ART.NO. 16298

70% Dark chocolate with Marc de Champagne ganache.

Let's pop that champagne! Marc de Champagne from the Fleury vineyards, organic and demeter-certified, flowing into a dark, luscious chocolate ganache, will add to a very festive atmosphere. Enveloped in dark chocolate with a 70% cacao content. **Design with a gold effect.**

● contains alcohol ● new design



LUCKY CHARM

ART.NO. 16555

Milk Chocolate Mousse

60% Dark milk chocolate filled with milk chocolate mousse and milk chocolate ganache.

Sweet chocolate joy: at the bottom, a mousse made from milk chocolate with a 40% cacao content and some foamy butter, melting away softly. At the top, a thinner milk chocolate ganache created with milk chocolate, caramel couverture, honey and water, so it's nice and light. The filling is covered in a milk chocolate with a 60% cacao content, which is less overtly sweet and balances the flavours beautifully.



ADVENT CALENDARS



BEST OF ADVENT CALENDAR

ART.NO. 18900

Our mixed alcohol-free chocolate calendar celebrates our huge chocolate variety. It features hand-scooped chocolates, organic bonbons, drinking chocolates, pure chocolate bars, fruit and praline duos and a Nashido mini-bar with a deliciously creamy filling. 24 different varieties and flavours – nutty, fruity, caramelly and even some gorgeously festive gingerbread and fruit choc. All those stunning chocolate colours are derived entirely naturally from berries and other fruit. A new joyful design of forest animals, angels and golden stars will be a cosy companion throughout the festive season. Made of course using entirely organic and fair ingredients. **With a golden design feature.**

The calendar inlay is made from bioplastics, produced from renewable raw materials.

● new design + new varieties

24 chocolates & bonbons = total net weight 302 g

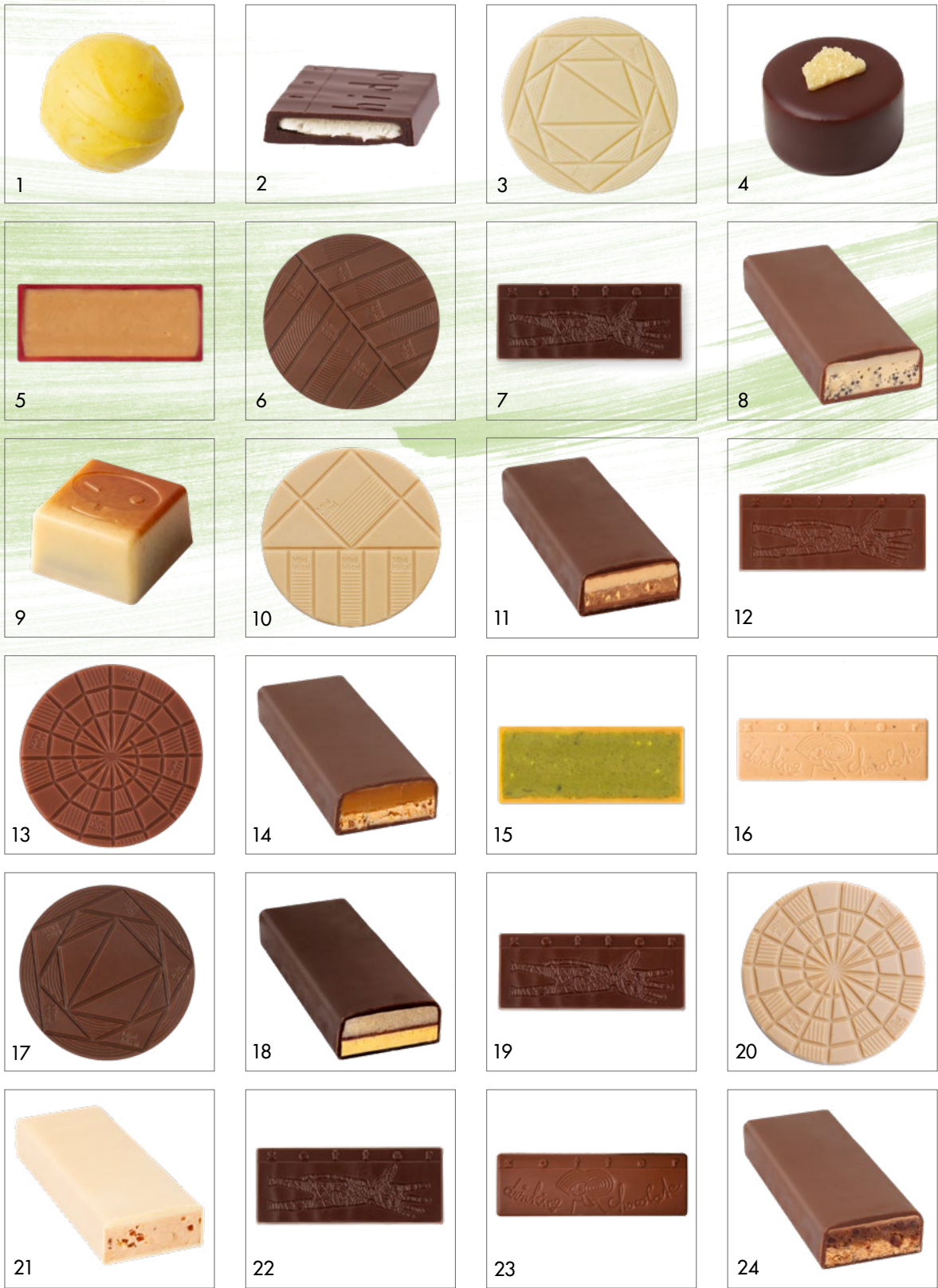
Sales unit: 5 pcs & 1 pc

Shelf life: min. until 01.02.2027

Calendar dimensions: W: 47.2 cm x H: 32.3 cm x D: 3 cm

ORGANIC + FAIR* + BEAN-to-BAR

Tip: you may want to order
an Advent calendar poster
Art.No. 23698 for presentation.



Flavours

1. Biofekt: Orange Passion Fruit Endorphin
2. Nashido: Peppermint
3. Mitzi: White Chocolate
4. Biofekt: Lemon Pot
5. Cheery & Nuts: Raspberry + Almond
6. Squaring the Circle: Coconut Caramel with Coconut Sugar
7. Labooko: 75% Madagascar

8. hand-scooped: »Stress Stopper«

– Blue Poppy Seed

9. Biofekt: Cappuccino Cube

10. Mitzi: Cashew Praline

11. hand-scooped: »For You«

– Praline Variation

12. Labooko: 45% Peru

13. Mitzi: Hazelnut Praline

14. hand-scooped: Butter Caramel

15. Cheery & Nuts: Apricot +

Pumpkin Seed

16. Drinking Chocolate: Winter Magic

17. Squaring the Circle: 50% Cacao & Milk, Sweetened with Dates

18. hand-scooped: »Thank You for You!«

– Lemon & Almond

19. Labooko: 60% Nicaragua

20. Mitzi: Caramel

21. hand-scooped: »For Sweet

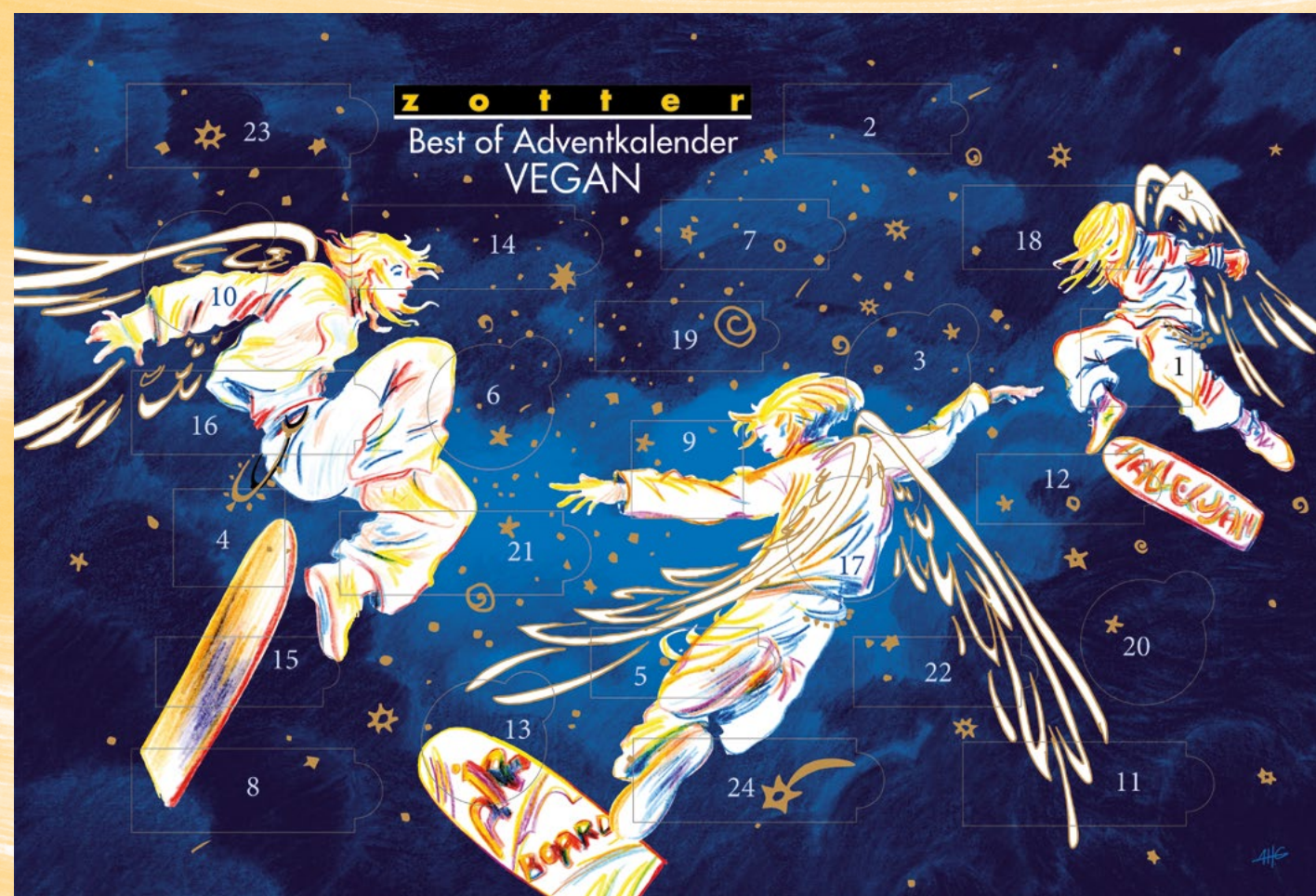
Angels« – Choco Bee

22. Labooko: 72% Panama

23. Drinking Chocolate: Nectar of the Gods

24. hand-scooped: »Sweet Christmas«

– Gingerbread & Fruit



BEST OF ADVENT CALENDAR VEGAN

ART.NO. 18898

Our mixed vegan Advent calendar with its 24 different alcohol-free flavours across the entire chocolate range is a true celebration of our huge vegan variety. Bringing you hand-scooped chocolates with praline and fruit fillings alongside organic bonbons, drinking chocolates, pure Labooko bars created with single origin fine flavour chocolates, round chocolate discs with innovative flavours such as cashew praline sweetened with maple sugar, red fruit bars and Nashido mini-bars filled with refreshing peppermint and hazelnut cream, and much more. The calendar features a heavenly Christmas design with angels who of course ride airboards (not snowboards) across the star-filled night sky. Our vegan Advent calendar was made using entirely organic and fair ingredients. **With a golden design feature.**

The calendar inlay is made from bioplastics, produced from renewable raw materials.

● vegan ● new design + new varieties

24 chocolates & bonbons = total net weight 303 g

Sales unit: 5 pcs & 1 pc

Shelf life: min. until 01.02.2027

Calendar dimensions: W: 47.2 cm x H: 32.3 cm x D: 3 cm

ORGANIC + FAIR* + BEAN-to-BAR

Tip: you may want to order an Advent calendar poster Art.No. 23710 for presentation.



Flavours

1. Biofekt: Red Fruit Endorphin
2. Nashido: Peppermint
3. Mitzi: 80% Dark Chocolate
4. Biofekt: Hemp Bonbon
5. Labooko: Raspberry Coconut
6. Squaring the Circle: Cashew with Maple Sugar
7. Labooko: 50% Oat Drink
8. hand-scooped: White Crisp

9. Biofekt: Hazelnut Praline Bonbon
10. Mitzi: Cranberry
11. Drinking Chocolate: Coffee
12. Labooko: 72% Panama
13. Squaring the Circle: Coconut Caramel with Coconut Sugar
14. hand-scooped: Praline Layers
15. Labooko: Coconut
16. Drinking Chocolate: Matcha
17. Squaring the Circle: Wild Berry Coconut, Sweetened with Dates

18. hand-scooped: Hazelnut Brittle
19. Labooko: 62% Dominican Republic
20. Squaring the Circle: Coconut Mango Oat, No Added Sugar
21. hand-scooped: Hemp Bonbon & Berries
22. Nashido: Hazelnut
23. Drinking Chocolate: Arabian Nights
24. hand-scooped: »Thank You for You!« – Lemon & Almond



HAND-SCOOPED ADVENT CALENDAR

ART.NO. 17919

A stylish, large-format wall Advent calendar, filled with 24 different hand-scooped chocolate minis in seductive flavours like butter caramel, eggnog, Marc de Champagne, raspberry and gingerbread with fruit. This stunning chocolate range in organic and Fair Trade quality and featuring an absolutely beautiful design will make your festive season even sweeter. **With a golden design feature.**

The calendar inlay is made from bioplastics, produced from renewable raw materials.

● 5 out of 24 varieties contain alcohol

24 hand-scooped chocolate minis at 20 g each = total net weight 480 g
Sales unit: 5 pcs & 1 pc
Shelf life: min. until 01.02.2027
Calendar dimensions: W: 48 cm x H: 33 cm x D: 1.8 cm
ORGANIC + FAIR* + BEAN-to-BAR

Tip: you may want to order an
Advent calendar poster
Art.No. 23688 for presentation.



Flavours

- | | | |
|--|-------------------------------|--|
| 1. Praline Layers | 9. Rum Coconut (alc.) | 18. Marzipan + Almonds |
| 2. Whisky + Caramel + Pecan (alc.) | 10. ButterCaramel | 19. Chocolate Banana |
| 3. Hazelnut Brittle | 11. Mango Tango | 20. Caramel Praline Crunch |
| 4. Raspberry | 12. Eggnog (alc.) | 21. Marc de Champagne (alc.) |
| 5. »Lucky Charm« – Milk Chocolate Mousse | 13. Praline Variation | 22. Blueberries + Lemon |
| 6. »For Good Ones« – Choco Bee | 14. Caramel + Lemon | 23. Cognac & Coffee (alc.) |
| 7. Hemp Praline & Berries | 15. Pistachios | 24. »Sweet Christmas« –
Gingerbread & Fruit |
| 8. »Stress Stopper« – Blue Poppy Seed | 16. Wild Berries with Vanilla | |
| | 17. Coffee Toffee | |



SWEET CHRISTMAS ADVENT CALENDAR

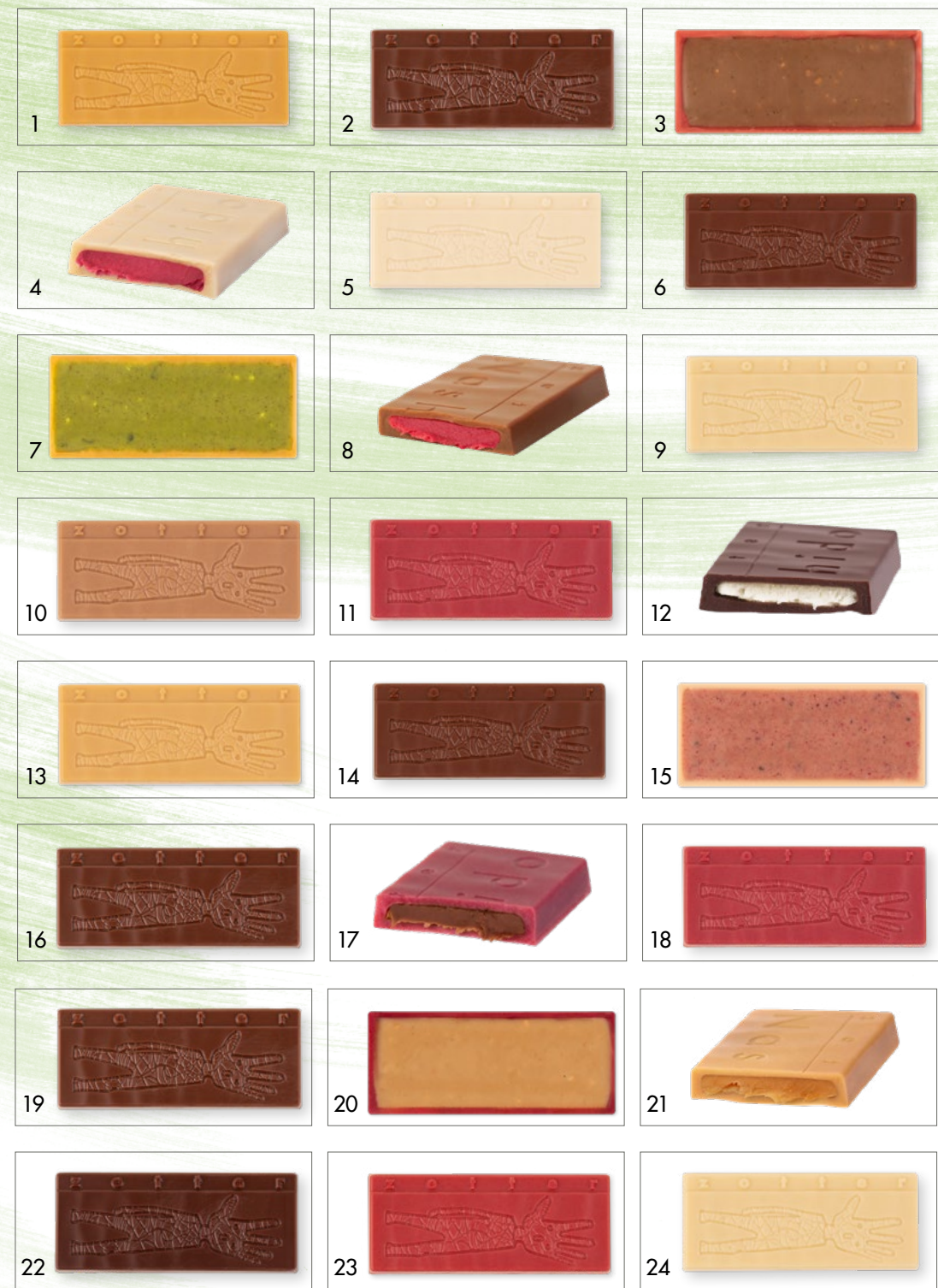
ART.NO. 17751

A sweet, alcohol-free chocolate calendar for big and small with 24 pure and filled chocolates and featuring a super cute snowman design. There's a different flavour chocolate behind each of the doors – pure Labooko Minis, white chocolate, candy-sweet caramel bars, fruity strawberry and raspberry bars and first-rate milk chocolates. There are 4 praline and fruit duos from the »Cheery & Nuts« range, such as the soft pink strawberry bar filled with a homemade cashew praline and crunchy chopped cashews, as well as 5 Nashido bars with creamy centres. All the beautiful colours are created, entirely naturally, with berries and other fruit. Completely ORGANIC + FAIR*, to save our environment and our future. **With a golden design feature.**

The calendar inlay is made from bioplastics, produced from renewable raw materials.

24 pure & filled mini chocolates = total net weight 196 g
Sales unit: 5 pcs & 1 pc
Shelf life: min. until 01.02.2027
Calendar dimensions: W: 29.5 cm x H: 42 cm x D: 1.6 cm
ORGANIC + FAIR* + BEAN-to-BAR

Tip: you may want to order an Advent calendar poster Art.No. 23736 for presentation.



Flavours

- | | | |
|--|--|---------------------------------------|
| 1. Labooko: Caramel | 8. Nashido: Raspberry | 16. Labooko: 50% Oat Drink |
| 2. Labooko: 50% Nicaragua | 9. Labooko: White Chocolate and Almonds | 17. Nashido: Hazelnut |
| 3. Cheery & Nuts: Strawberry + Cashew | 10. Labooko: 35% Panama | 18. Labooko: Raspberry |
| 4. Nashido: Redcurrant | 11. Labooko: Raspberry Coconut | 19. Labooko: 50% Nicaragua |
| 5. Labooko: Coconut | 12. Nashido: Peppermint | 20. Cheery & Nuts: Raspberry + Almond |
| 6. Labooko: 45% Peru | 13. Labooko: Caramel VEGAN | 21. Nashido: Caramel Praline |
| 7. Cheery & Nuts: Apricot + Pumpkin Seed | 14. Labooko: 40% Dominican Republic | 22. Labooko: 60% Nicaragua |
| | 15. Cheery & Nuts: White Chocolate + Berries | 23. Labooko: Strawberry |
| | | 24. Labooko: White Chocolate |



DRINKING CHOCOLATE ADVENT CALENDAR

ART.NO. 17920

Our Drinking Chocolate calendar design will instantly get you in a festive mood, as Christmas is not only a quiet, introspective affair, but also a celebration of anticipation and joy. This calendar comes with 24 Drinking Chocolates featuring all flavours for hot, velvety drinks which will warm up those icy days and are a perfect starter for the festive season. 17 flavours from fragrant honey and cinnamon to Nectar of the Gods with aromatic tonka beans to all-new combos like pumpkin spice with homemade pumpkin seed praline and its popular spice mix. There are also classic flavours like almond praline, bitter classic, white chocolate with vanilla and Winter Magic Drinking Chocolate, celebrating the taste of Christmas with oranges, cinnamon and warming gingerbread spices. **With a golden design feature.**

The calendar inlay is made from bioplastics, produced from renewable raw materials.

24 drinking chocolates at 22 g each = total net weight 528 g
Sales unit: 5 pcs & 1 pc
Shelf life: min. until 01.02.2027
Calendar dimensions: W: 48 cm x H: 33 cm x D: 1.8 cm
ORGANIC + FAIR* + BEAN-to-BAR

Tip: you may want to order an Advent calendar poster Art.No. 23691 for presentation.



Flavours

- | | |
|------------------------|------------------------|
| 1. Almond Praline | 13. Milk Cocoa |
| 2. Nectar of the Gods | 14. Matcha |
| 3. Arabian Nights | 15. Coffee |
| 4. Cinnamon Banana | 16. Arabian Nights |
| 5. Caramel | 17. Nut Praline |
| 6. Nut Praline | 18. Chilli Bird's Eye |
| 7. Winter Magic | 19. Winter Magic |
| 8. Honey Cinnamon | 20. Nectar of the Gods |
| 9. 100% Cacao | 21. White Vanilla |
| 10. White Vanilla | 22. Pumpkin Spice |
| 11. Oat Drink + Orange | 23. Caramel |
| 12. Bitter Classic | 24. Honey Cinnamon |





AVAILABLE ONLY WITH GERMAN COVER



POS view with protective cover

LABOOKO ADVENT CALENDAR

ART.NO. 17750

The free-standing, fold-out Labooko Advent calendar in a stylish red-and-gold design, filled with 24 different flavours, for fans of pure chocolate of the highest quality. Small Labooko minis carry you off to the wonderful world of cacao, with an increasing intensity from sweet milk chocolates to a pure chocolate bar with a 100% cacao content. Experience rare cacao varieties from different countries, such as the legendary Maya cacao from Belize and the wonderful island cacao from São Tomé and the Dominican Republic. Allow yourself to be buttered up during this festive season with caramel, coconut, coffee, white chocolate and a pink raspberry coconut bar.

A stunning fold-out Advent calendar with two wings, which you can display just like those small Labooko packages – no hammer or nails needed. Its beautiful design alone makes the Labooko Advent calendar an atmospheric deco piece, which can be showcased everywhere. **With a golden design feature.**

The calendar's inlay is made of paper to keep it environmentally friendly.

Flavours

- | | |
|------------------------------------|---|
| 1. 80% Colombia | 9. 100% Peru |
| 2. 50% Tanzania Milk Chocolate | 10. 35% Panama Milk Chocolate |
| 3. 75% Tanzania | 11. 70% Nicaragua |
| 4. Coconut | 12. White Chocolate |
| 5. 90% Bolivia | 13. 72% Panama |
| 6. 60% Nicaragua Milk Chocolate | 14. 70% Peru Milk Chocolate |
| 7. 82% Belize »Sail Shipped Cacao« | 15. 75% Madagascar |
| 8. 62% Dominican Republic | 16. 40% Dominican Republic Milk Chocolate |

- | |
|-----------------------------|
| 17. 75% Guatemala |
| 18. Coffee |
| 19. 75% São Tomé |
| 20. 45% Peru Milk Chocolate |
| 21. 70% Uganda |
| 22. Raspberry Coconut |
| 23. 72% Ghana |
| 24. Caramel |

24 pure mini chocolates at 8 g each = total net weight 192 g

Sales unit: 5 pcs & 1 pc

Shelf life: min. until 01.02.2027

Calendar dimensions: W: 36.5 cm x H: 37 cm x D: 1.5 cm

ORGANIC + FAIR* + BEAN-to-BAR

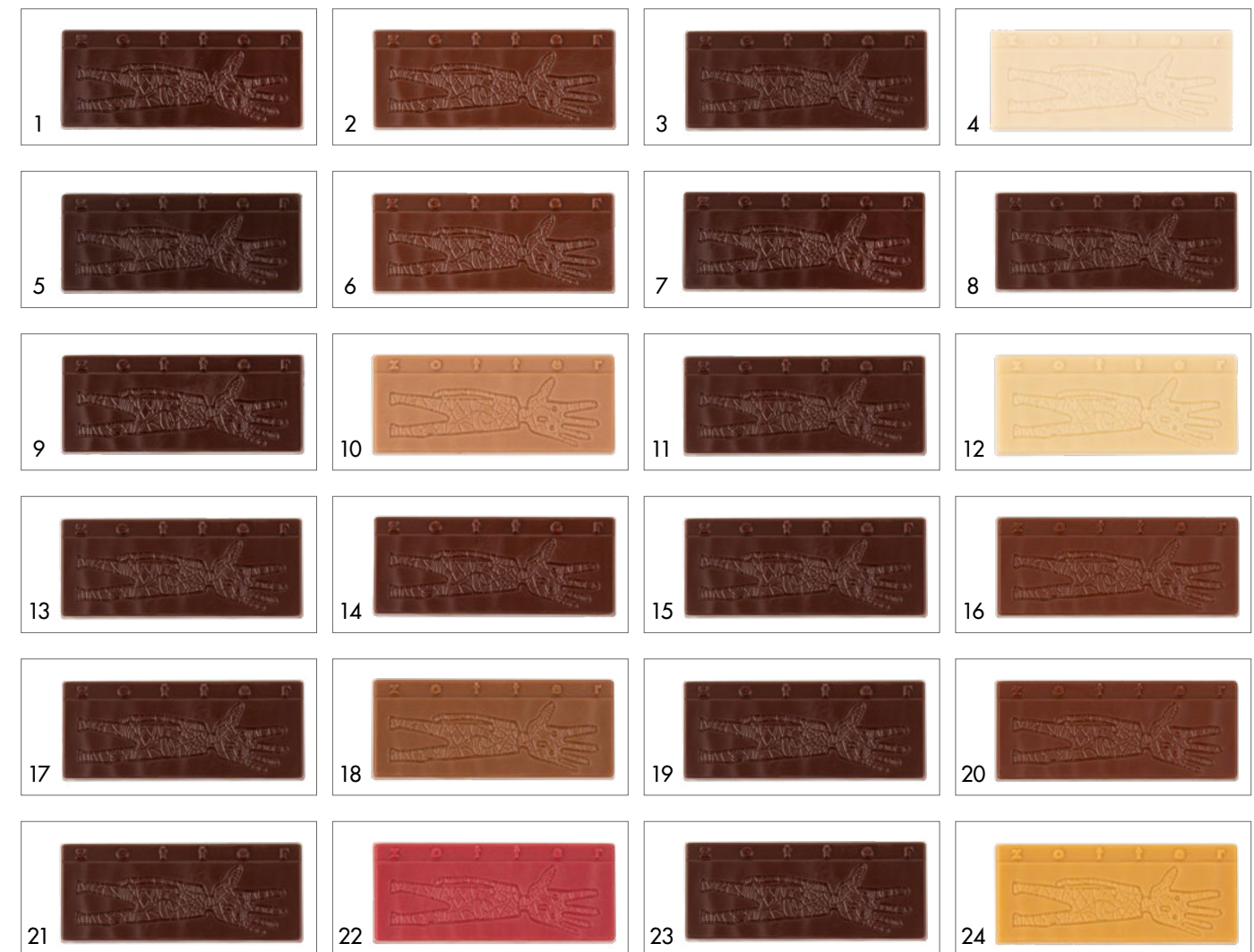
Tip: you may want to order an Advent calendar poster
Art.No. 23689 for presentation.



Cover view, closed



View, unfolded and free-standing





AVAILABLE ONLY WITH GERMAN COVER

ADVENT CALENDAR MIX



5 ADVENT CALENDAR MIX

ART.NO. 22206

Perfect for small stores. **One sales unit containing 5 different Advent calendars**, so you can offer your customers a wider choice without using up too much storage space. Contains a curated mix of the Best of Advent Calendar featuring chocolates, drinking chocolates and bonbons, the Best of Advent Calendar VEGAN featuring pure and filled chocolates and bonbons, the hand-scooped Advent Calendar with our legendary filled chocolate minis, the fold-out Labooko Advent Calendar containing pure chocolates and the Sweet Christmas Advent Calendar with alcohol-free pure and filled chocolate bars.

Total net weight 1473 g, Sales unit: 5 pcs
Shelf life: min. until 01.02.2027, ORGANIC + FAIR* + BEAN-to-BAR

Tip: you may want to order the Advent calendar posters for presentation.

5 ADVENT CALENDARS, 1 PIECE EACH:

- 1 x Best of Advent Calendar** ● new design + new varieties
The mixed Advent calendar with 24 pure and filled chocolates & bonbons (302 g)
- 1 x Best of Advent Calendar VEGAN** ● vegan ● new design + new varieties
The vegan mixed Advent calendar with 24 pure and filled chocolates & bonbons (303 g)
- 1 x hand-scooped Advent Calendar** ● 5 out of 24 varieties contain alcohol
24 filled hand-scooped chocolate minis (480 g)
- 1 x Labooko Advent Calendar**
24 pure Labooko minis (192 g)
- 1 x Sweet Christmas Advent Calendar**
24 pure + filled chocolate minis (196 g)



AVAILABLE ONLY IN GERMAN

POSTERS for free



AVAILABLE ONLY IN GERMAN



ART.NO. 23684
ZOTTER POSTER
Christmas
A3, portrait format
● new design



ART.NO. 23710
ZOTTER POSTER
Best of Advent Calendar VEGAN
A3, portrait format
● new design



ART.NO. 23691
ZOTTER POSTER
Drinking Chocolate Advent Calendar
A3, portrait format
● new design



ART.NO. 23688
ZOTTER POSTER
hand-scooped Advent Calendar
A3, portrait format
● new design



ART.NO. 23698
ZOTTER POSTER
Best of Advent Calendar
A3, portrait format
● new design



ART.NO. 23689
ZOTTER POSTER
Labooko Advent Calendar
A3, portrait format
● new design



ART.NO. 23736
ZOTTER POSTER
Sweet Christmas Advent Calendar
A3, portrait format
● new design



AVAILABLE ONLY WITH GERMAN PACKAGING

ST. NICK + KRAMPUS



Labooko

KRAMPUS + SANTA CLAUS
ART.NO. 20159

Raspberry & 35% Milk Chocolate Panama

Chocolates from the bag of benevolent Saint Nicholas. 2 different bars in one package: one a fruity-red raspberry bar – its sublime colour and flavour derived from nothing but fruit. The other one a milk chocolate made from an extraordinary cacao variety, cultivated by indigenous people in the rain forests of Panama.

2 bars in one packaging
2 x 35 g bars
Sales unit: 10 pcs & 5 pcs
Shelf life: 10 months from production date
ORGANIC + FAIR* + BEAN-to-BAR

Choco Lolly

CHEEKY KRAMPUS
ART.NO. 25409

Almond Chocolate

The almond chocolate lolly tastes devilishly good. Zotter whips up an almond praline out of sweet Spanish almonds which is combined with white chocolate and vanilla and fits perfectly into every Christmas stocking.

20 g lollipop
Sales unit: 10 pcs
Shelf life: 14 months from production date
ORGANIC + FAIR* + BEAN-to-BAR

Classic

NUT KRAMPUS
ART.NO. 18566

Hazelnut Kiss

A milk chocolate bar kissed by a tender hazelnut praline created with freshly roasted hazelnuts.

70 g bar
Sales unit: 10 pcs
Shelf life: 14 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



AVAILABLE ONLY WITH GERMAN PACKAGING



70 g bar

Sales unit: 10 pcs & 5 pcs

Shelf life: 6 months from production date

ORGANIC + FAIR* + BEAN-to-BAR

hand-scooped Chocolates

FOR RASCALS

ART.NO. 16015

Nut Delight

60% Dark milk chocolate filled with hazelnut praline and nut pieces.

For nut aficionados: a tender-melting hazelnut praline made from many dark, roasted hazelnuts and pure cocoa butter, enhanced with roasted bits of cashew, almond and hazelnut as well as a hint of cinnamon and Bourbon vanilla. It's coated in a delicious milk chocolate with a satisfying 60% cacao content.

PLUMMY KRAMPUS

ART.NO. 16966

Plums & Rum

60% Dark milk chocolate filled with caramel praline and marzipan with rum plums.

A Krampus chocolate featuring some boozy fruity bits: plums pickled in rum sitting in a delicious marzipan layer, combined with a second layer made from caramel praline enhanced with a bit of white chocolate. It's covered in a dark milk chocolate containing proper chocolate power with its 60% cacao content.

● contains alcohol

NEW

SASSY GIRRRRLS

ART.NO. 16657

Apple Pie

50% Milk chocolate with apple-honey filling and cinnamon ganache.

A delicate fruit layer made with bits of apple candied with honey and caramel. In addition, there's a cinnamon layer with hazelnut praline and white chocolate, and the whole thing is coated in a tender-melting milk chocolate with 50% cacao power. A fruity, cinnamon-flavoured chocolate that enchants winter days with sweet moments of indulgence. **Design with a gold effect.**

SWEET ST. NICK'S

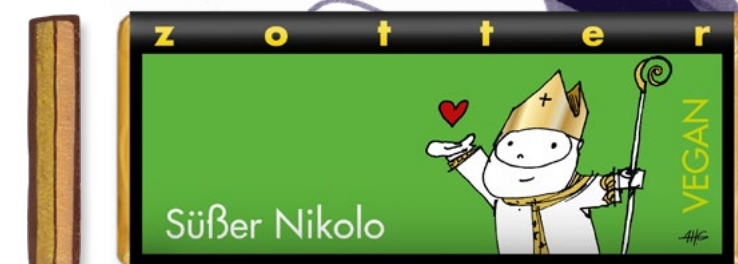
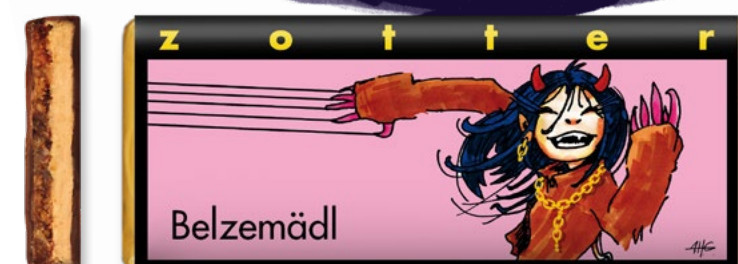
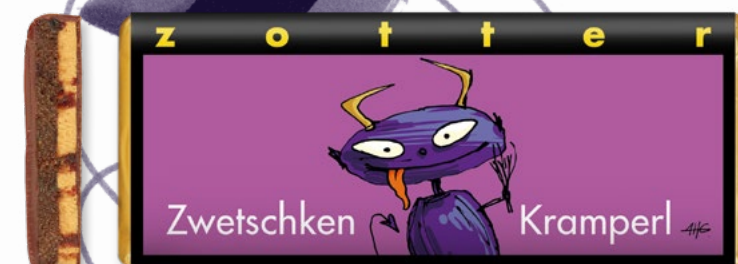
ART.NO. 16962

Tangerine Tonka Caramel

70% Dark chocolate filled with tangerine marzipan and caramel ganache with tonka bean.

St. Nick's brings some fruity tangerine marzipan combined with a soft, vegan caramel layer, made with baked white rice couverture. Alongside a lovely touch of coconut, a hint of almond praline and some wonderfully fragrant tonka beans. Covered in delicious dark chocolate with a 70% cacao content. **Design with a gold effect.**

● vegan





AVAILABLE ONLY WITH GERMAN PACKAGING

PLEASE
PRE-ORDER

ST. NICK & KRAMPUS

CHOCOLATE HOLLOW FIGURES

2 sides + 2 chocs
in one double figure

80 g chocolate hollow figure
Double figure
Sales unit: 35 pcs
Shelf life: 11 months from production date
Packaging size:
H: 21.5 x W: 7 x D: 4 cm
Figure size:
H: 14 x W: 8.3 x D: 3.5 cm
ORGANIC + FAIR* + BEAN-to-BAR



NEW

ST. NICK & KRAMPUS
Milk Choc & Caramel
Double figure

ART.NO. 18995

St. Nick & Krampus double figure: on one side is sweet, benevolent St. Nick with his heart, mitre and bishop's staff; on the other side, the wild, scraggly Krampus lurks with rattling chains and a birch rod.
Made from sweet milk chocolate with a 40% cacao content and a golden, candy-sweet caramel couverture pattern. All of course ORGANIC + FAIR*. A sweet and whimsical St. Nick's gift.



NEW

ST. NICK & KRAMPUS
Dark Choc & Raspberry Coconut
Double figure

ART.NO. 18996

St. Nick & Krampus double figure: on one side is sweet, benevolent St. Nick with his heart, mitre and bishop's staff; on the other side, the wild, scraggly Krampus lurks with rattling chains and a birch rod.

Made from dark chocolate with a 70% cacao content and a fruity-red raspberry coconut couverture pattern. The stunning colour is derived entirely naturally from raspberries alone. All of course ORGANIC + FAIR* and completely vegan too. A truly excellent St. Nick's surprise, wrapped in a St. Nick's gift bag.

● vegan

NEW

MIXED SALES UNIT:
ST. NICK & KRAMPUS
20 x Milk Choc & Caramel
15 x Dark Choc & Raspberry Coconut
Double figures

ART.NO. 181000

● vegan

Two flavours of St. Nick & Krampus double figures in one sales unit. 20 pieces of milk chocolate with a candy-sweet, golden caramel couverture pattern and 15 pieces of dark choc with a fruity-red and entirely vegan raspberry coconut couverture pattern.

St Nick & Krampus double figure: on one side is sweet, benevolent St. Nick and on the other side, the wild, scraggly Krampus. Wrapped in a cellophane bag. A sweet, whimsical and innovative St Nick's gift.



AVAILABLE ONLY WITH GERMAN PACKAGING



AVAILABLE ONLY WITH GERMAN PACKAGING

PLEASE
PRE-ORDER

SWEET & CHEEKY ANGEL

CHOCOLATE HOLLOW FIGURES

2 sides + 2 chocs
in one double figure

80 g chocolate hollow figure
Double figure
Sales unit: 35 pcs
Shelf life: 11 months from production date
Packaging size:
H: 21.5 x W: 7 x D: 4 cm
Figure size:
H: 14 x W: 7.5 x D: 3.8 cm
ORGANIC + FAIR* + BEAN-to-BAR



NEW

SWEET & CHEEKY ANGEL
Milk Choc & White Chocolate
Double figure

ART.NO. 18993

One sweet and one cheeky angel double figure: the sweet angel on one side, the cheeky one on the other, lending this figure movement, emotions and humour. Made from milk chocolate with a 50% cacao content, organic Tyrolean whole milk, genuine vanilla, pure cocoa butter and raw cane sugar, featuring a white chocolate pattern with a subtle hint of vanilla. All of course entirely ORGANIC + FAIR*. A sweet and playful Christmas gift.



NEW

SWEET & CHEEKY ANGEL
Dark Choc & Caramel
Double figure

ART.NO. 18994

One sweet and one cheeky angel double figure: the cute, sweet angel on one side, the cheeky one on the other, lending this figure movement, emotions and humour and turning it into a little spot-the-difference game with lots of tiny details to discover. Made from dark chocolate with a 70% cacao content and a sweet, vegan caramel couverture pattern. All of course entirely ORGANIC + FAIR* and vegan to boot. A cool and playful Christmas gift wrapped in a cellophane bag.

● vegan

NEW

MIXED SALES UNIT:
SWEET & CHEEKY ANGEL
20 x Milk Choc & White Chocolate
15 x Dark Choc & Caramel
Double figures

ART.NO. 181001

● vegan

Two flavours of Sweet Angel & Cheeky Angel double figures in one sales unit. 20 pieces of milk chocolate with a sweet white chocolate pattern and 15 pieces of dark chocolate with a candy-sweet, golden caramelly couverture pattern, and entirely vegan to boot. Sweet Angel & Cheeky Angel double figure: the sweet angel on one side, the cheeky one on the other. Wrapped in a cellophane bag. A sweet, cool and whimsical Christmas gift.



AVAILABLE ONLY WITH GERMAN PACKAGING



AVAILABLE ONLY WITH GERMAN PACKAGING

hand-scooped WINTER SPECIAL



NEW

**FOR THE BEST EMPLOYEES
IN THE WORLD** ART.NO. 16659

Almond Praline Intense

70% Dark chocolate filled with dark chocolate and almond praline.

A sweet token of gratitude for employees who always give it their all. A chocolate for a sophisticated palate, filled with an intense almond praline made with dark-roasted almonds, elevated with a bit of fine flavour chocolate with a powerful 80% cacao content and a pinch of salt. Intense, not too sweet and with a wonderful melt. Dipped in dark chocolate with a 70% cacao content, this particular choc is also entirely vegan. **Design with a gold effect.**

Available all year round as part of our standard range.

● vegan

70 g bar

Sales unit: 10 pcs & 5 pcs

Shelf life: 6 months from production date

ORGANIC + FAIR* + BEAN-to-BAR

DRINKING CHOCOLATE



AVAILABLE ONLY WITH GERMAN PACKAGING



WINTER MAGIC ART.NO. 21070
Almond Coconut with Cinnamon and Orange

A hot chocolate for cold, wintery days created with a combination of nutty almond praline and a white coconut and rice couverture. Oranges, cinnamon and gingerbread spices give it some fruity and seasonal accents.

110 g packages containing 5 x 22 g bars
Sales unit: 6 packages
Shelf life: 15 months from production date
ORGANIC + FAIR* + BEAN-to-BAR

DRINKING CHOCOLATE CEREMONY

- Heat up 200 ml of milk to a temperature of 85–90°C and foam it.
- Let the Drinking Chocolate melt in the hot liquid for 2 minutes.
- Whisk well and let steep for another 2 minutes to allow the aroma to develop.
- Give it one more good whisk and enjoy!

TIP: This works in a blender too!



WINTER MAGIC – BULK ART.NO. 21170
Almond Coconut with Cinnamon and Orange
25 pieces including display



25 bars at 22 g each, incl. display
Sales unit: 25 pcs.
Shelf life: 15 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



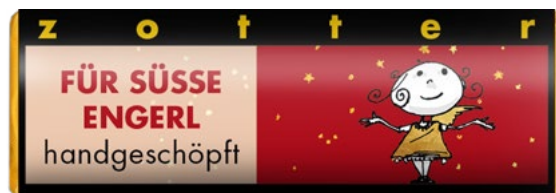
Display box
with 25 chocolate bars
Box size (closed):
W x H x D: 8 x 8 x 14 cm
Box size (unfolded):
W x H x D: 8 x 17.5 x 14 cm



AVAILABLE ONLY WITH GERMAN PACKAGING

hand-scooped CHOCOLATE MINIS

FILLED MINIS ARE A SWEET GIFT



FOR SWEET ANGELS

ART.NO. 17967

Choco Bee

White chocolate filled with honey caramel crisps. White Christmas for sweet-tooth snackers big and small. Austrian honey hums and tasty honey crisps crackle in a white chocolate cream enhanced with almond praline. Coated with white chocolate.



SWEET CHRISTMAS

ART.NO. 17968

Gingerbread & Fruit

40% Milk Chocolate with fruit and almond praline-gingerbread filling.

A fruity gingerbread chocolate: one layer of almond praline amplified with gingerbread spice, freshly baked pieces of actual gingerbread, some orange oil and a sprinkling of white chocolate, combined with a fruity plum and date layer sweetened with date syrup and enhanced with genuine vanilla. It's coated in finest milk chocolate with a 40% cacao content.

Design with a gold effect.



20 g bar

Sales unit: 25 pcs

Shelf life: 6 months from production date

ORGANIC + FAIR* + BEAN-to-BAR

Box size: W x H x D: 8 x 8 x 14 cm (closed)

Box size: W x H x D: 8 x 17.5 x 14 cm (unfolded)

hand-scooped CHOCOLATE MINIS

FILLED MINIS ARE A SWEET GIFT



AVAILABLE ONLY WITH GERMAN PACKAGING



SWEET CHRISTMAS TIME

ART.NO. 18741

A sweet gift set with 5 different hand-scooped chocolate minis. Design with a gold effect.

Flavours:

Sweet Christmas (Gingerbread & Fruit)

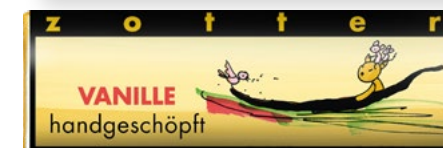
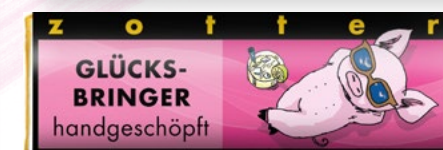
For Sweet Angels (Choco Bee)

Lucky Charm (Milk Chocolate Mousse)

Praline Variation

Vanilla

● new variety



100 g package

Sales unit = 6 pcs

Shelf life: 6 months from production date

ORGANIC + FAIR* + BEAN-to-BAR





»The bigger the selection, the more chocolate bars customers will actually walk out with. Not many customers agonise for ages over picking just one flavour, they'll just grab several.«

Best customer moments

There have been many wonderful customer moments, especially with tourists who have never come across the Zotter brand before, and you often see a genuine sparkle in their eyes once you start talking to them about the company's philosophy and the story around the products we sell. That's especially noticeable when visitors from countries around the equator come into the shop; seeing that supreme-quality products have been created with cacao from their own country makes many of them incredibly proud, leading to some wonderful conversations.

Tips, hacks & know-how

by a long-term Zotter retailer

Schoko Company at the Vienna Naschmarkt

Ronen Benaim and Eva Weiss have been offering Zotter chocolates at one of Vienna's foodie hotspots since 2009. They've stocked the entire Zotter range right from the start, they love the product variety and carry the biggest Zotter selection in Vienna. Ronen Benaim shares his experience in our best-practice interview.



Schoko Company believes in a spacious, well-organised display, variety, personal contact, and a genuine shopping experience.

What makes your shop stand out?

We're right in the heart of the Vienna Naschmarkt and carry the biggest Zotter selection in the capital. We're part of a bustling food market visited by locals and tourists alike – it's its own little universe.

How big is your shop, and how much of your floor space is occupied by Zotter chocolates?

Our retail space covers around 60-65 m2, with 75% of it displaying Zotter chocolates, making it our main selling point. That's rounded out with hot drinks as well as ice cream and frozen yoghurt. It's very important to us to balance our range by offering these seasonal products, as they keep customer footfall high all year round.

What motivated your focus on Zotter chocolates?

We went all-in with Zotter way back in 2009, and looking back now, I know it was the right decision. Many others in the sector have to keep reinventing themselves and constantly chase the latest hypes. We do very well with our clear and consistent focus on Zotter, as the products match local customer demand, by now, the brand is well-known among international visitors, and customers who don't yet know the brand are attracted by its design.

What measures did you have to implement to grow your Zotter range?

Even though the focus was on Zotter from the very start, we initially also carried a few liqueurs, honeys and teas, but I quickly realised that not only did I not need them, but the space was much better utilised by expanding my Zotter selection even further. We also keep tweaking where we display products in our shop; the »Choccy Vibes« range is one example. At first, we had them in a corner where they just didn't sell well. Since we've moved them to a different spot, they've been selling well. Drinking Chocolates are another example – they of course get pride of place during the cold season.



What role does the breadth of the range play in your success?

The bigger the selection, the more chocolate bars customers will actually walk out with. Not many customers agonise for ages over picking just one flavour, they'll just grab several.

How has your average transaction value changed?

We've really made a name for ourselves at this point and have created a little "centre of excellence" – the reason why some customers travel quite a distance to visit us. As a result, both the number of customers and the spend per customer have increased over time.

Have you been able to get more regulars in?

Definitely. In particular the Labooko range has developed a very loyal following, and people who have more serious in-depth interest in and knowledge of chocolate are especially fascinated by the pure bars.

What do you value most about Zotter?

As a retailer, the Zotter family always makes you feel important and part of a shared journey; no matter how much the Zotter business has grown, they've always remained very down-to-earth. Unlike with other suppliers, I feel a sense of belonging – while still having complete freedom.

What's your personal connection to the Zotter brand?

The brand's philosophy, concept and consistent commitment to organic and sustainable production really resonates with me. Believing in what you're surrounded by every day makes the daily grind a lot more pleasant. For me, Zotter is a product and a brand I can sell with real pride and conviction.



AVAILABLE ONLY WITH GERMAN PACKAGING

Labooko

PURE & SUBLIME

Labooko chocolates featuring
2 flavours in one pack.

2 bars in one packaging
2 x 35 g bars
Sales unit: 10 pcs & 5 pcs
Shelf life: 14 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



DARK, FINE FLAVOUR CHOCOLATE & CARAMEL BAR & WHITE CHOCOLATE

Christmas chocolates of the highest quality:
we create our glorious pure chocolates
using fine flavour cacao, organic milk and oat drink.



AVAILABLE ONLY WITH GERMAN PACKAGING

CHRISTMAS MAGIC ART.NO. 20161 75% Guatemala & 70% Nicaragua

Sublime & dark. Two different bars in one pack: the first, a dark single origin chocolate made with Guatemalan cacao with a high Criollo content, cultivated by the indigenous Maya Q'eqchi'. The second, a dark single origin chocolate made with cacao from Nicaragua, which is exceptionally mild with a creamy, caramelly character. **Design with a gold effect.**

● vegan ● new design + new varieties

MERRY CHRISTMAS ART.NO. 20643 60% Ecuador 40% Dominican Republic Milk Chocolate

One milk chocolate and one dark chocolate bar for the festive occasion. 2 different bars in one package: one a dark single origin chocolate made with floral Cacao National from Ecuador. The other a milk chocolate made with mild Zorzal cacao, a huge boost for environmental protection by being harvested in the middle of an actual bird sanctuary. **Design with a gold effect.**

● new variety

MIRACLES + FAIRY TALES ART.NO. 20639 Coconut & 50% Oat Drink

Vegan & sweet. 2 different bars in one package: a cheeky white coconut bar with some seductive and exotic flavours featuring coconut flakes and coconut milk! Alongside, there's a vegan milk chocolate with a 50% cacao content, using oat drink instead of milk. The oat concoction gives it a very natural sweetness and lends this delicious creation a beautiful creaminess. Spiced with a hint of cinnamon and genuine vanilla. **Design with a gold effect.**

● vegan

SWEET CHRISTMAS ART.NO. 20630 White Chocolate & Caramel

White Christmas! 2 different chocolate bars in one package: one is a white Christmas classic that melts in the mouth both delicately and sweetly, despite the icy outside temperatures. The other is a caramel couverture with a nice bonbon flavour. Sweetened with natural muscovado sugar.

MAKING OF Labooko

Watch the video here: www.zotter.at/video-labooko-en
or scan the QR-code.





The Zotter family
at the cocoa bean
warehouse



The bean-to-bar
production space: the
conche is in the foreground



cocoa mass ball mill

Bean-to-Bar



Our production
manager with
cocoa beans
ahead of the
roasting process.



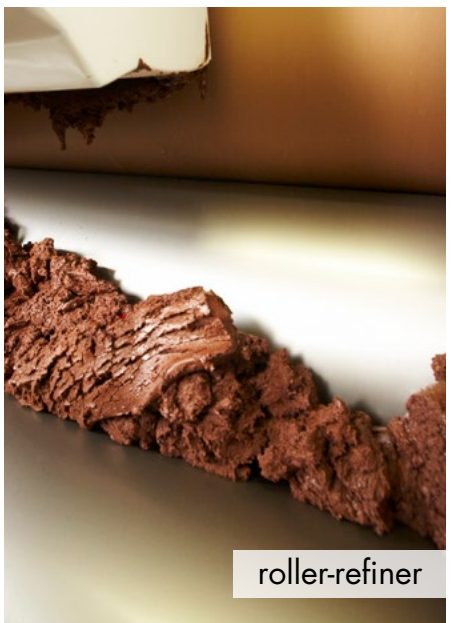
Each cocoa flavour is
individually roasted.



Ingredients such as sugar
and milk are added.



chocolate – first stage



roller-refiner



Cocoa beans are chopped into nibs.



cocoa winnower



The final product after 20-30 hours inside of the conche



The Zotter chocolate is finished and can
be formed into a variety of shapes!



Labooko uno

SNOW ANGEL White Chocolate and Almonds

ART.NO. 20443

A white chocolate without an overwhelming sweetness but with an intense milky character, created with aromatic, organic mountain milk from the Tyrol, some genuine vanilla and pure cocoa butter. The sugar is partially substituted by almonds, ground so finely, their texture isn't noticeable. What remains is an elegant and subtle almondy sweetness.

Design with a gold effect.

35 g bar

Sales unit: 20 pcs

Shelf life: 14 months from production date

ORGANIC + FAIR* + BEAN-to-BAR

Mitzi Blue

Caramel with crispy decoration



FROM YOUR CHRISTMAS ELF Crispy Caramel

ART. NO. 24140

The sweetest caramel bonbon: a sweet caramel disc with a seductive caramel bonbon flavour, enhanced with tiny caramel crisps and combined with a small, pure caramel disc – to make your day a little sweeter.



70 g disc

Sales unit: 10 pcs

Shelf life: 14 months from production date

ORGANIC + FAIR* + BEAN-to-BAR

CHEERY & NUTS

The tender-melting chocolate & praline duo
with a crunch

70 g bar

Sales unit: 10 pcs & 5 pcs

Shelf life: 10 months from production date

ORGANIC + FAIR*

FRUIT-to-BAR + NUT-to-BAR

ANGEL SNACK Milk Chocolate + Caramel • Orange

ART.NO. 25866

Milk chocolate and caramel praline with orange pieces.

Sweet & refreshing chocolate indulgence: on the outside, a milk chocolate enhanced with oranges. On the inside, a homemade, tender-melting caramel praline, created, nut-to-bar, from freshly roasted hazelnuts, almonds and muscovado sugar, which naturally presents with intense notes of caramel. As a refreshing zing, we've enhanced the praline with a dash of lemon couverture and lots of crispy bits of orange. **Design with a gold effect.**



NUT CRACKER Caramel + Peanut

ART.NO. 25861

Sweet & salty: on the outside, a caramel couverture with a seductive caramel bonbon flavour, and on the inside, a tender-melting peanut praline made from freshly roasted peanuts and dotted with lots of caramelised crushed peanuts. Enhanced with a pinch of salt, which beautifully compliments the nuts. The salty flavour elegantly compensates for the sweetness and creates a sublime balance with the fine cocoa butter melt.





Classic Chocolate

A chocolate classic in a large format with nuts and cinnamon will bring you some Christmas cheer.



HAPPY CHRISTMAS Almond Brittle

ART.NO. 18562

A nutty chocolate bar created with a mixture of almond praline and white chocolate that isn't too sweet but contains lots of organic, whole mountain milk from Austria's Tyrol region as well as crispy almond brittle and a little dash of cinnamon.

70 g bar
Sales unit: 10 pcs
Shelf life: 14 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



Crema

A fine, sweet
and spreadable cream

CINNAMON PRALINE ART.NO. 19533

Nutty and spreadable cinnamon praline made with freshly roasted almonds and hazelnuts, which we turn into a fine praline, in-house at our own factory. It's enhanced for more cream with almond and hazelnut oils and we've also added lemon-fresh verjus, fragrant rose oil and of course some cinnamon for that X-mas feel.

130 g spread in a jar
Sales unit: 4 pcs
Shelf life: 14 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



balleros

The fun snack with style!



CHRISTMAS CRUNCHIES

ART.NO. 19083

A mix of 6 flavours: burnt mountain almonds, crunchy praline bonbons, peanuts, cranberries, macadamias and passion fruit pearls

A fun, colourful snack with fruit and nuts featuring caramelised almonds covered in milk chocolate, the finest almond brittle in a candy-sweet caramel coat, crispy passion fruit covered in a sunny, yellow passion fruit couverture, crunchy salted peanuts dunked in a caramel couverture and dark fine flavour chocolate, dried cranberries in red cranberry couverture as well as buttery-sweet macadamia nuts in a purple blackberry couverture.

100 g pack
Sales unit: 6 packages
Shelf life: 12 months from production date
ORGANIC + FAIR* + BEAN-to-BAR

WINTER SPECIAL

Sweet Fruitsies in Chocolate

80 g pack
Sales unit: 4 packages
Shelf life: 8 months from production date
ORGANIC + FAIR* + BEAN-to-BAR

Chocolate & fruit, a perfect pairing!

Dried little fruitsies in a crunchy, dark and in a tender, light chocolate coat, brought to you straight from our chocolate factory. Discover super soft dates, crunchy figs, sun-kissed apricots and plums, all organic & fair and unsulphured, so the fruitsies can deploy all of their power. A supreme-quality snack experience – the revival of an absolute classic!

Available as a single-variety pack
or as a »Sunny Mix« featuring 4 different flavours.

Packaging
features
product image



SUNNY MIX Figs / Apricots / Plums / Dates

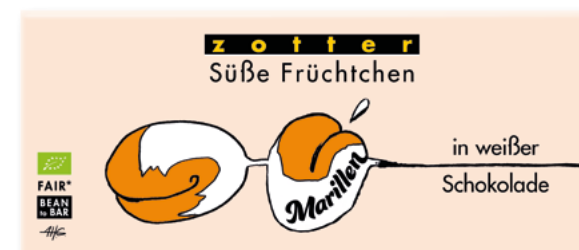
4 different fruit flavours in 4 different, tender-melting chocolate coats:

- dates in a pure, 100% cacao couverture, without any added sugar
- figs in a sublime milk chocolate with a 50% cacao content
- apricots in a white chocolate
- plums in dark chocolate with a 70% cacao content

Of course, all our dried fruit is unsulphured to retain precious nutrients. It's a colourful mix of sun-kissed fruit in tender-melting, delicious chocolate.

● new design

ART.NO. 19357



APRICOTS IN WHITE CHOCOLATE ART.NO. 19353

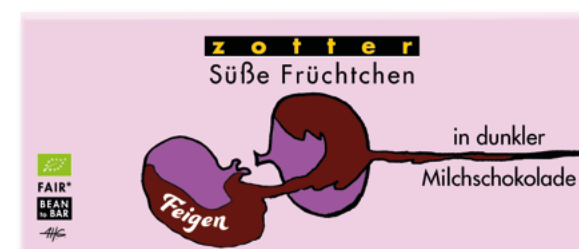
Dried, unsulphured, organic apricots in a white chocolate shell. Unsulphured apricots look a bit darker, but that doesn't matter to us – they're a lot better for your digestion, and after all – they're dressed in a sweet chocolate coat. Our homemade white chocolate presents with a beautiful caramel accent and is created from pure cocoa butter, all-natural raw cane sugar, whole milk from the Tyrolean mountains, genuine vanilla and a hint of cinnamon. Sweet & tender-melting on the outside, fruity and all about the apricots on the inside.



DATES IN 100% CACAO ART.NO. 19355

Super soft, unsulphured organic dates enveloped in a pure 100% cacao couverture without any added sugar. The perfect chocolate coat for these Mazafati dates, which are naturally sweet and entirely offset the bitterness of the 100% cacao couverture. That crunchy homemade chocolate shell represents pure cacao power and is full of precious nutrients. Nature at its most powerful, with scrumptious, pleasantly sweet dates, and all entirely vegan!

● vegan ● no added sugar



FIGS IN DARK MILK CHOCOLATE ART.NO. 19356

Dried organic figs, coated in a sublime milk chocolate with a 50% cacao content. Unsulphured figs, their precious nutrients and their characteristic crispy seeds intact, in a homemade milk chocolate created with the best cacao beans, pure cocoa butter, whole milk straight from the Tyrolean mountains and all-natural raw cane sugar. A milk chocolate with genuine cacao character, its 50% cacao content making it a little bit less sweet. Fruity, crunchy, with a delicious chocolatey melt.



PLUMS IN DARK CHOCOLATE ART.NO. 19354

Dried organic plums enveloped in dark chocolate with a 70% cacao content. Sublimely fragrant, soft plums in a dark shell – an absolute classic. Sweetness – perfectly balanced between the fruit and the chocolate shell, created with a homemade dark chocolate made from premium cacao, pure cocoa butter and all-natural raw cane sugar. Sophisticated, classic and fruity.

● vegan



AVAILABLE ONLY WITH GERMAN PACKAGING

Ni-Xing Christmas Tree

with Christmas decor

100 g bar
Sales unit: 5 pcs
Shelf life: 4 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



NEW

MILK CHOCOLATE CHRISTMAS TREE

ART.NO. 24604

A beautiful, majestic chocolate Christmas tree made from milk choc with a 40% cacao content, its branches beautifully decorated with a handmade white chocolate pattern. The tree is festooned with crispy yellow bits of passion fruit chocolate, crunchy cacao nibs dipped in a red raspberry couveture and three decorative chocolate discs made from white chocolate and some fruity apricot and blackcurrant couveture. The tree is wrapped in a festive gift box with a beautiful gold effect.



Ni-Xing Hearts

with Christmas decor

100 g bar
Sales unit: 5 pcs
Shelf life: 4 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



NEW

MILK CHOC & APRICOT CHRISTMAS HEART

ART.NO. 24592

A chocolate heart made from milk chocolate with a 50% cacao content, with a white chocolate pattern and a fruity apricot couveture. It's festively decorated with a red cranberry chocolate star alongside some roasted pumpkin seeds covered in red raspberry couveture, some crispy yellow bits of chocolate passion fruit and roasted sesame seeds. All the stunning colours are derived entirely naturally from berries and other fruit, and the heart is wrapped in a festive gift box with a pretty gold effect.



NEW

VEGAN CHRISTMAS HEART

ART.NO. 24591

A colourful chocolate heart made from dark chocolate with a classic 70% cacao content, featuring a pattern created with a fruity-red raspberry coconut couveture and a white, purely plant-based rice couveture. It's decorated with a sparkly white rice and chocolate star, bits of apple rolled in cinnamon, fragrant rose petals and crunchy cacao nibs. The heart is wrapped in a festive gift box with a beautiful gold effect.

● vegan



AVAILABLE ONLY WITH GERMAN PACKAGING



AVAILABLE ONLY WITH GERMAN PACKAGING

Ni-Xing Stars

with Christmas decor

100 g bar
Sales unit: 5 pcs
Shelf life: 4 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



NEW

MILK & WHITE CHRISTMAS STAR ART.NO. 24594

A chocolate star made from white chocolate and milk choc with a 50% cacao content, decorated with a handmade pattern and a sparkly white chocolate star made from rice couverture. It's accessorised with roasted pumpkin seeds dipped in white chocolate, crunchy yellow bits of chocolate passion fruit, green tea leaves, and a soft pink raspberry chocolate flake. The star is wrapped in a festive gift box with a pretty gold effect.

STARRY MAGIC APRICOT & BERRIES ART.NO. 24568

A colourful chocolate star made from a fruity apricot couverture featuring a red raspberry couverture and purple blackcurrant couverture pattern. It's festively decorated with fragrant rose petals, a chocolate blueberry, crispy green tea chocolate flakes and a white coconut chocolate moon. The stunning colours are derived entirely naturally from berries and other fruit, and the star is wrapped in a Christmassy gift box with a pretty golden sheen.



AVAILABLE ONLY WITH GERMAN PACKAGING

100 g bar
Sales unit: 5 pcs
Shelf life: 4 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



NEW

STAR WITH CHRISTMAS TREE ART.NO. 24487

A chocolate star made from a dark, fine flavour chocolate and decorated with a fir tree created with a sweet white chocolate. It features some crispy passion fruit chocolate bits and crunchy cacao nibs in a pink raspberry couverture. A delicious little caramel vanilla star crowns the tip of the tree. The star comes wrapped in a festive gift box featuring a beautiful gold pattern.

● new title

VEGAN BLACK & WHITE CHRISTMAS STAR ART.NO. 24595

A vegan chocolate star made from a white rice couverture and dark fine-flavour chocolate with a 70% cacao content, decorated with a handmade pattern and a sweet matcha chocolate heart, its colour derived from green tea. It's festively decorated with two sparkly chocolate squares made with a fruity-red raspberry-coconut couverture, fragrant rose petals, green tea, and bits of apple rolled in cinnamon. The star is wrapped in a festive gift box with a pretty gold effect.

● vegan





AVAILABLE ONLY WITH GERMAN PACKAGING

Ni-Xing

125 g bar
Sales unit: 5 pcs
Shelf life: 4 months from production date
ORGANIC + FAIR* + BEAN-to-BAR

Deluxe Christmas Tree

with Christmas decor



NEW

DELUXE CHRISTMAS TREE WITH SNOWMAN
ART.NO. 24603

A handsome chocolate Christmas tree made from milk chocolate with a 50% cacao content, decorated with a super cute snowman created with a sparkly white chocolate ball and white rice couverture, sporting a goji berry for a nose, blueberry eyes and a jaunty chocolate top hat with a hazelnut praline filling. It's got roasted pumpkin seeds in white choc as arms and dark chocolate dots for buttons. A sweet caramel and vanilla chocolate star crowns the top of the tree, and small snowflakes made from crunchy cacao nibs dipped in white chocolate are sprinkled atop the tree branches. The tree is wrapped in a festive gift box with a beautiful gold effect.

NEW

DELUXE MERRY CHRISTMAS & HAPPY NEW YEAR
ART.NO. 24609

A beautiful chocolate Christmas tree made from sweet white chocolate and milk chocolate with a 40% cacao content. It's festively decorated with a sparkly white chocolate star tree topper, red Christmas baubles that taste of strawberries, and handwritten "2024" New Year's lettering made from a fruity apricot couverture. There's also a lucky four-leaf-clover decoration made from matcha chocolate hearts, whose pretty colour comes from green tea. The tree is wrapped in a festive gift box with a beautiful gold effect.



AVAILABLE ONLY WITH GERMAN PACKAGING

Ni-Xing

125 g bar
Sales unit: 5 pcs
Shelf life: 4 months from production date
ORGANIC + FAIR* + BEAN-to-BAR

Deluxe Hearts

with Christmas decor



NEW

DELUXE CARAMEL HEART WITH RUDOLPH
ART.NO. 24567

A chocolate heart made from a candy-sweet caramel couverture, filled with a fruity raspberry mousse and decorated with Rudolph, the red-nosed reindeer, featuring his signature bright red raspberry nose containing a tiny, crunchy cacao nib, as well as super cute marzipan googly eyes. His little head is made from milk chocolate and the antlers are the finest almond chocolate. He's wearing a green tea chocolate heart collar, and it's snowing small, white chocolate pearls all around him, with crispy cacao nibs inside. The heart is wrapped in a festive gift box with a beautiful gold effect.

● new design + more weight: 125 g

FRUITY DELUXE CHRISTMAS HEART WITH PRALINE
ART.NO. 24593

A fruity chocolate heart made from a purple blackcurrant couverture, decorated with a white coconut couverture and filled with a tender-melting almond praline. It's festively decorated with a dark chocolate disc covered in joyful sparks alongside a sweet caramel and vanilla star, roasted pumpkin seeds dipped in white choc, crispy yellow bits of passion fruit chocs and red raspberry chocolate flakes. The heart is wrapped in a festive gift box with a beautiful gold effect.





AVAILABLE ONLY WITH GERMAN PACKAGING

Ni-Xing

125 g bar
Sales unit: 5 pcs
Shelf life: 4 months from production date
ORGANIC + FAIR* + BEAN-to-BAR

Deluxe Stars & Bars

with Christmas decor



NEW

DELUXE MILK CHOC & APRICOT CHRISTMAS STAR ART.NO. 24598

A colourful chocolate star made from milk chocolate and a fruity apricot couverture, filled with a soft pink raspberry mousse. It's festively decorated with a red raspberry disc covered in white hearts, dotted all over with sesame seeds, roasted pumpkin seeds dipped in a raspberry couverture and crispy yellow bits of passion fruit chocolate. All the stunning colours are derived entirely naturally from berries and other fruit. The star is wrapped in a festive gift box with a beautiful gold effect.



NEW

DELUXE FRUITY-SWEET CHRISTMAS CHOCOLATE ART.NO. 24605

A fruity Christmas bar made from blueberry and blackcurrant couverture. It's festively decorated with a white chocolate shooting star, coconut flakes, crispy yellow bits of chocolate passion fruit and red raspberry chocolate flakes. The vibrant colours are derived entirely naturally from berries and other fruit. The fruity bar is wrapped in a festive gift box with a beautiful gold effect.



AVAILABLE ONLY WITH GERMAN PACKAGING

Ni-Xing

2 x 25 g bar, total weight 50 g
Sales unit: 8 pcs
Shelf life: 4 months from production date
ORGANIC + FAIR* + BEAN-to-BAR

Deluxe Minis

with sweet Christmas stars



NEW

2 DELUXE CHRISTMAS MINIS ART.NO. 24612

Two small chocolate bars with a festive decor.

1. One small red raspberry bar, its stunning colour derived entirely from berries alone, decorated with a fruity decorative apricot disc alongside some roasted sesame seeds and a crunchy dark chocolate flake.
 2. A small milk chocolate, festively decorated with a white chocolate star, alongside some crispy bits of chocolate mango and a fruity-red raspberry chocolate flake.
- The minis are wrapped in a pretty gift box with a Christmas design.



NEW

2 DELUXE VEGAN CHRISTMAS MINIS ART.NO. 24613

Two small, vegan chocolate bars with a festive decor.

1. A small, soft-pink raspberry and coconut bar, festively decorated with a white chocolate star made from rice couverture alongside some green tea and bits of apple rolled in cinnamon. The stunning red colour is derived entirely naturally from raspberries alone.
 2. A white rice bar, decorated with a dark decorative disc with a swirly pattern alongside some fragrant rose petals and a crunchy green tea chocolate flake.
- The minis are wrapped in a pretty gift box with a Christmas design.

● vegan





AVAILABLE ONLY WITH GERMAN PACKAGING



AVAILABLE ONLY WITH GERMAN PACKAGING

Mi-Xing Deluxe Minis

with sweet Christmas stars

4 x 25 g bar, total weight 100 g
Sales unit: 5 pcs
Shelf life: 4 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



NEW

4 DELUXE CHRISTMAS MINIS ART.NO. 24614

Four small chocolate bars with a festive decor.

1. A small red raspberry bar, its stunning colour derived entirely naturally from berries alone, decorated with a fruity decorative apricot disc alongside some roasted sesame seeds and a crunchy dark chocolate flake.
2. A small milk chocolate, festively decorated with a white chocolate star alongside some crunchy bits of chocolate mango and a fruity-red raspberry chocolate flake.
3. A fruity apricot bar, festively decorated with a sparkly chocolate disc made from a soft pink raspberry-coconut couverture, small red raspberry chocolate pearls with crunchy cocoa nibs inside, and yellow bits of chocolate passion fruit.
4. A dark fine-flavour chocolate, decorated with a sweet gingerbread chocolate moon, bits of apple rolled in cinnamon and a roasted pumpkin seed in a white chocolate shell.

The minis are wrapped in a pretty gift box with a Christmas design.

CHRISTMAS TREE DECORATION FESTIVELY DECORATED!



NEW

CHRISTMAS TREE DECORATION FESTIVE MIX ART.NO. 37589

10 Christmas tree ornaments as a festive mix featuring dark Nashido bars filled with a fine peppermint mousse and an apricot couverture filled with green pumpkin-seed praline, as fruit-and-praline duos. Wrapped with gold ribbons and ready to hang on the tree.

10 bars with two flavours:

- **Peppermint** (Nashido)
- **Apricot + Pumpkin Seed** (Cheery & Nuts Mini)

10 bars at 8.5 g each = 85 g

Sales unit: 6 packages

Shelf life: 6 months from production date

ORGANIC + FAIR* + BEAN-to-BAR

CHRISTMAS TREE DECORATION DARK CHOCOLATE ART.NO. 17852

10 Christmas tree ornaments with beautiful and festive designs and made from the finest dark chocolate with a 62% and 75% cacao content for all those chocoholics out there. They come with gold ribbons, all ready to hang on your tree.

10 bars with two flavours:

- **62 % Dominikanische Republik**
- **75% Guatemala**

● vegan ● new variety

10 bars at 8 g each = 80 g

Sales unit: 6 packages

Shelf life: 12 months from production date

ORGANIC + FAIR* + BEAN-to-BAR

CHRISTMAS TREE DECORATION MILK CHOCOLATE ART.NO. 17851

10 Christmas tree ornaments with festive designs featuring milk chocolates and sweet white chocolate bars as a delicious seasonal snack. They come with gold ribbons, all ready to hang on your tree.

10 bars with two flavours:

- **40% Dominican Republic Milk Choc**
- **White Chocolate**

10 bars at 8 g each = 80 g

Sales unit: 6 packages

Shelf life: 12 months from production date

ORGANIC + FAIR* + BEAN-to-BAR



AVAILABLE ONLY WITH GERMAN PACKAGING

ENDORPHINS

CHRISTMAS MOOD
IN THE SHAPE OF FILLED BALLS!

Available in 2 sizes: 24 g or 48 g box
Sales unit: 8 packages
Shelf life: min. until 01.02.2027
ORGANIC + FAIR* + BEAN-to-BAR



ENDORPHINS CHRISTMAS MIX WITH A BUZZ (3 BALLS) ART.NO. 18744

3 handmade organic bonbon balls in a beautiful bonbon carton, sozzled with alcoholic fillings.

Flavours: **Mulled Wine** • **Gingerbread** • **Egg Liqueur**

● contains alcohol ● new variety

3 balls at 8 g each = total net weight 24 g
Dimensions of the carton stick: W: 9 x H: 3 x D: 3 cm



ENDORPHINS CHRISTMAS MIX WITH A BUZZ (6 BALLS) ART.NO. 17416

6 fine, handmade filled chocolate balls with an alcohol filling in a pretty carton stick. Flavours: **Mulled Wine** • **Gingerbread** • **Egg Liqueur** • **Cinnamon** • **Orange Passion Fruit** • **Honey**

● contains alcohol ● new variety

6 balls at 8 g each = total net weight 48 g
Dimensions of the stick: W: 16.3 cm x H: 3 cm x D: 3 cm
Dimensions of the display: W: 11.2 cm x H: 16.6 cm x D: 20 cm

INCLUDING DISPLAY

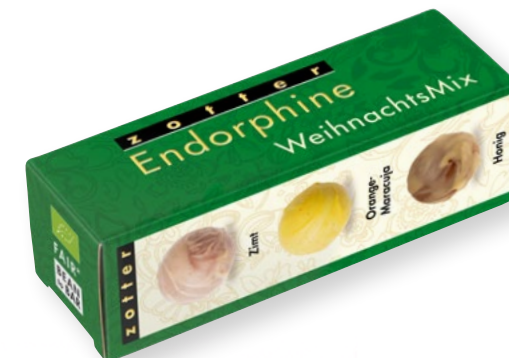


ENDORPHINS CHRISTMAS MIX ALCOHOL-FREE (3 BALLS) ART.NO. 17415

3 delicious, organic chocolate balls without alcohol in a fancy stick of chocolates.

Flavours: **Cinnamon** • **Orange Passion Fruit** • **Honey**

3 balls at 8 g each = total net weight 24 g
Dimensions of the carton stick: W: 9 x H: 3 x D: 3 cm



ENDORPHINS CHRISTMAS MIX ALCOHOL-FREE (6 BALLS) ART.NO. 17422

6 handmade, festively filled chocolate balls in a pretty carton stick as alcohol-free mix in the flavours: **Cinnamon** • **Orange Passion Fruit** • **Honey** • **Pumpkin Seed** • **Red Fruit** • **Coconut**

6 balls at 8 g each = total net weight 48 g
Dimensions of the stick: W: 16.3 cm x H: 3 cm x D: 3 cm
Dimensions of the display: W: 11.2 cm x H: 16.6 cm x D: 20 cm

INCLUDING DISPLAY



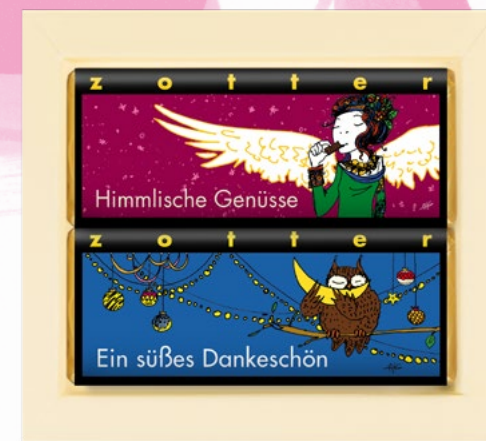
AVAILABLE ONLY WITH GERMAN PACKAGING

GIFT SETS

FLAVOUR VARIETY IS A LOVELY GIFT

140 g set
Sales unit: 4 pcs
Shelf life: 6 months from production date
ORGANIC + FAIR* + BEAN-to-BAR

140 g set
Sales unit: 4 pcs
Shelf life: 6 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



NEW

ZOTTER 02 A SWEET THANK YOU

ART.NO. 22452

A sweet thank you for Christmas

Two Christmas chocolates that are sure to delight. »A Sweet Thank You« with a festive, fruity filling of cinnamon apples, accompanied by a »Christmas Surprise« filled with Caramel Praline Crunch. **Some designs feature a gold effect.**

Flavours:

- **A Sweet Thank You**
flavour: Apple Pie (hand-scooped chocolate)
- **Christmas Surprise,**
flavour: Caramel Praline Crunch (hand-scooped chocolate)

ZOTTER 02 HAPPY HOLIDAYS

ART.NO. 22121

Nutty & fruity & plant-based

Two Christmas chocolates combining fruit with homemade praline: the popular »Red Fruit« chocolate and »Date & Cashew«. The gift set is alcohol-free, fruity and vegan.

Flavours:

- **A Wonderful Christmas Time**
flavour: Red Fruit (hand-scooped chocolate)
- **O Thou Joyful Day**
flavour: Date & Cashew (hand-scooped chocolate)

● vegan ● new varieties

ZOTTER 02 MERRY CHRISTMAS + HAPPY NEW YEAR

ART.NO. 22425

A sweet thank you with New Year's wishes

Two festive chocolates that are completely alcohol-free. »Heavenly Delight« is a melt-in-the-mouth hazelnut praline with pieces of nut, whilst »A Sweet Thank You« features a delicate layer of candied apple on a cinnamon ganache. **Some designs feature a gold effect.**

Flavours:

- **Heavenly Delight**
flavour: Nut Delight (hand-scooped chocolate)
- **A Sweet Thank You**
flavour: Apple Pie (hand-scooped chocolate)

● new varieties

ZOTTER 02 SWEET CHRISTMAS

ART.NO. 22105

Sweet with Cheesecake & Apricot Vanilla

2 Christmas chocolates, entirely non-alcoholic. A »Magical Christmas« with a cheesecake filling and a hint of gingerbread, whilst the apricot marzipan and praline filling with wafer brittle and vanilla provides those »Christmas Vibes«.

Flavours:

- **Magical Christmas**
flavour: Cheesecake (hand-scooped chocolate)
- **Christmas Vibes,**
flavour: Apricot Vanilla (hand-scooped chocolate)

● new varieties



AVAILABLE ONLY WITH GERMAN PACKAGING

ZOTTER MIX

A FESTIVE RANGE FEATURING A SET OF VARIOUS CHOCOLATES BIG AND SMALL.



AVAILABLE ONLY WITH GERMAN PACKAGING

ZOTTER MIX CHRISTMAS SURPRISE ART.NO. 22582

NEW

A sweet Christmas surprise with 9 chocolates

A gift set featuring a hand-scooped »Christmas Surprise« - a chocolate with a crispy caramel praline filling alongside 2 small Nashido bars, filled with peppermint mousse and a red raspberry cream. Also, there are 2 small chocolate-praline duos with a combination of apricot couverture and pumpkin-seed praline as well as white chocolate with a soft pink fruit praline, and 4 pure Labooko minis offering plenty of indulgence, with one milk chocolate and 3 different dark chocolate bars. **Some designs feature a gold effect.**

9 FLAVOURS:

- **Christmas Surprise**, flavour: Caramel Praline Crunch (hand-scooped)
- **Apricot + Pumpkin Seed** (Cheery & Nuts Mini)
- **White Chocolate + Berries** (Cheery & Nuts Mini)
- **75% Guatemala, Dark Chocolate** (Labooko Mini)
- **72% Panama, Dark Chocolate** (Labooko Mini)
- **70% Uganda, Dark Chocolate** (Labooko Mini)
- **45% Peru, Milk Chocolate** (Labooko Mini)
- **Raspberry** (Nashido)
- **Peppermint** (Nashido)

136 g set

Sales unit: 4 pcs

Shelf life: 6 months from production date

Dimensions of the set: W: 15.5 x H: 14 x D: 2 cm

ORGANIC + FAIR* + BEAN-to-BAR

ZOTTER MIX MAGICAL CHRISTMAS ART.NO. 22583

NEW

Sweet Christmas wishes with 8 chocolates

A gift set featuring a hand-scooped »Magical Christmas« chocolate with a cheesecake filling alongside a tempting milk choc with an orange-caramel praline. Plus, there are 2 hand-scooped chocolate minis, with our popular wild berry and vanilla filling and a Christmassy gingerbread-and-fruit filling. A small strawberry-cashew-praline duo, a pure milk choc, a dark chocolate and a small bar with a creamy hazelnut filling round out the festivities. A veritable cornucopia to sweeten the festive season. **Some designs feature a gold effect.**

8 FLAVOURS:

- **Magical Christmas**, flavour: Cheesecake (hand-scooped)
- **Sweet Christmas**, flavour: Gingerbread & Fruit (hand-scooped Chocolate Mini)
- **Wild Berries with Vanilla** (hand-scooped Chocolate Mini)
- **Angel Snack**, flavour: Milk Chocolate + Caramel • Orange (Cheery & Nuts)
- **Hazelnut** (Nashido)
- **Strawberry + Cashew** (Cheery & Nuts Mini)
- **35% Panama, Milk Chocolate** (Labooko Mini)
- **62% Dominican Republic, Dark Chocolate** (Labooko Mini)

213 g set

Sales unit: 4 pcs

Shelf life: 6 months from production date

Dimensions of the set: W: 19 x H: 15.5 x D: 2 cm

ORGANIC + FAIR* + BEAN-to-BAR

ZOTTER MIX HAPPY HOLIDAYS ART.NO. 22584

NEW

A festive variety with 14 chocolates

A gift set featuring a »Happy Holidays« chocolate filled with a hazelnut-praline crunch, alongside »Merry Christmas«, which will enchant you with 2 excellent pure chocolates. There are also 8 small chocs with creamy caramel-praline and redcurrant fillings as a fruit-and-praline duo, a pure coffee mini, a caramel mini, and dark chocolates. 2 drinking chocolates, plus 2 hand-scooped minis with fruity gingerbread and a crunchy-sweet caramel-praline crunch. **Some designs feature a gold effect.**

290 g set

Sales unit: 4 pcs

Shelf life: 6 months from production date

Dimensions of the set: W: 25 x H: 15.5 x D: 2 cm

ORGANIC + FAIR* + BEAN-to-BAR

14 FLAVOURS:

- **Happy Holidays**, flavour: Hazelnut Brittle (hand-scooped)
- **Caramel Praline Crunch** (hand-scooped Chocolate Mini)
- **Sweet Christmas**, flavour: Gingerbread & Fruit (hand-scooped Chocolate Mini)
- **Merry Christmas**, 2 bars: 60% Ecuador, Dark Chocolate & 40% Dominican Republic Milk Chocolate (Labooko)
- **Winter Magic**, flavour: Almond Coconut with Cinnamon and Orange, 1 bar (Drinking Chocolate)
- **Nectar of the Gods**, 1 bar (Drinking Chocolate)
- **Apricot + Pumpkin Seed** (Cheery & Nuts Mini)
- **Raspberry + Almond** (Cheery & Nuts Mini)
- **Caramel Praline** (Nashido)
- **Redcurrant** (Nashido)
- **Coffee** (Labooko Mini)
- **Caramel** (Labooko Mini)
- **75% São Tomé, Dark Chocolate** (Labooko Mini)
- **72% Ghana, Dark Chocolate** (Labooko Mini)



AVAILABLE ONLY WITH GERMAN PACKAGING



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**HAND-SCOOPED MINIS COLLECTION, 24 FLAVOURS
ART.NO. 24957**

Small, hand-scooped chocolate miracles in 24 flavours, in a chic gift box with a festively decorated sleeve. A feast of indulgence with seductive aromas like raspberry, Marc de Champagne, layered praline and many more.

- 5 out of 24 varieties contain alcohol
- new designs + new varieties

480 g set
Sales unit: 4 pcs
Shelf life: 6 months from production date
Dimensions of the box: W: 18.8 x H: 35.3 x D: 2 cm
ORGANIC + FAIR* + BEAN-to-BAR

- 24 flavours:
- Blue Poppy Seed
 - ButterCaramel
 - Coffee Toffee
 - Cognac + Coffee (alc.)
 - Eggnog (alc.)
 - Hemp Bonbon & Berries
 - Hazelnut Brittle
 - Blueberries + Lemon
 - Raspberry
 - Caramel + Lemon
 - Caramel Praline Crunch
 - Mango Tango
 - Marc de Champagne (alc.)
 - Milk Choco Mousse
 - Praline Variation
 - Pistachios
 - Rum Coconut (alc.)
 - Praline Layers
 - Chocolate Banana
 - Choco Bee
 - Vanilla
 - Wild Berries with Vanilla
 - Whisky + Caramel + Pecan (alc.)
 - White Crisp

PS: After Christmas you can order a standard sleeve for the collection and sell it as a regular gift set.

**HAND-SCOOPED MINIS COLLECTION, 12 FLAVOURS
ART.NO. 24958**

12 small, hand-scooped chocolates with seductive, all-different flavours like eggnog, caramel lemon and praline. Wrapped in an elegant gift box with a festive sleeve.

- 3 out of 12 varieties contain alcohol
- new designs

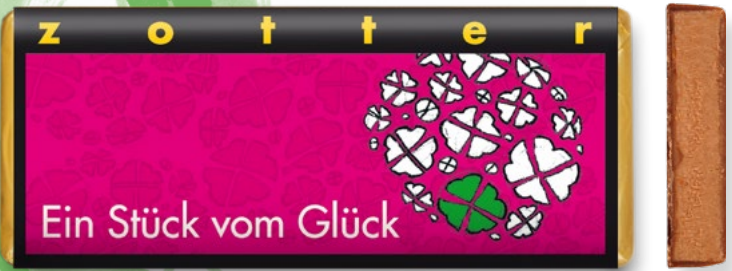
240 g set
Sales unit: 5 pcs
Shelf life: 6 months from production date
Dimensions of the box: W: 18.8 x H: 19.7 x D: 2 cm
ORGANIC + FAIR* + BEAN-to-BAR

- 12 flavours:
- ButterCaramel
 - Eggnog (alc.)
 - Hazelnut Brittle
 - Blueberries + Lemon
 - Raspberry
 - Caramel + Lemon
 - Mango Tango
 - Marc de Champagne (alc.)
 - Praline Variation
 - Pistachios
 - Choco Bee
 - Whisky + Caramel + Pecan (alc.)

PS: After Christmas you can order a standard sleeve for the collection and sell it as a regular gift set.



AVAILABLE ONLY WITH GERMAN PACKAGING



hand-scooped Chocolate

A PIECE OF PURE JOY **ART.NO. 16284**
Orange Liqueur
40% Milk chocolate filled with orange cream.
 A moment of culinary joy: a fruity-sweet orange liqueur flows into a heavenly soft butter ganache, elevated with milk chocolate and homemade orange confit from preserved oranges. It's coated in a yummy milk chocolate with a 40% cacao content. **Available all year round as part of our standard range.**

● contains alcohol

70 g bar
 Sales unit: 10 pcs & 5 pcs
 Shelf life: 6 months from production date
 ORGANIC + FAIR* + BEAN-to-BAR



Labooko

PIECES OF PURE JOY **ART.NO. 20154**
Coconut & 70% Dark Chocolate
Exotic & dark: 2 very different bars in one package: one a cheeky white coconut bar, seducing you with desiccated coconut, coconut milk and a wonderfully exotic flavour! The other a dark chocolate with a 70% cacao content, made from fine flavour cacao, which we transform, bean-to-bar, into a sublime high-percentage chocolate. Two delicious bits of joy, entirely vegan. **Available all year round as part of our standard range.**

● vegan

2 bars in one packaging
 2 x 35 g bars
 Sales unit: 10 pcs & 5 pcs
 Shelf life: 14 months from production date
 ORGANIC + FAIR* + BEAN-to-BAR



AVAILABLE ONLY WITH GERMAN PACKAGING

hand-scooped Chocolate Minis

20 g bar
 Sales unit: 25 pcs
 Shelf life: 6 months from production date
 ORGANIC + FAIR* + BEAN-to-BAR

 Box size: W x H x D: 8 x 8 x 14 cm (closed)
 Box size: W x H x D: 8 x 17.5 x 14 cm (unfolded)



HAPPY NEW YEAR! **ART.NO. 18899**
Marc de Champagne
70% Dark chocolate with Marc de Champagne ganache. Let's pop that champagne! Marc de Champagne from the Fleury vineyards, organic and demeter-certified, flowing into a dark, luscious chocolate ganache, will add to a very festive atmosphere. Enveloped in dark chocolate with a 70% cacao content.

● contains alcohol

LUCKY CHARM **ART.NO. 18797**
Milk Chocolate Mousse
60% Dark milk chocolate filled with milk chocolate mousse and milk chocolate ganache.
 Sweet chocolate joy: at the bottom, a mousse made from milk chocolate with a 40% cacao content and some foamy butter, melting away softly. At the top, a thinner milk chocolate ganache created with milk chocolate, caramel couverture, honey and water, so it's nice and light. The filling is covered in a milk chocolate with a 60% cacao content, which is less overtly sweet and balances the flavours beautifully. **Available all year round as part of our standard range.**





AVAILABLE ONLY WITH GERMAN PACKAGING

Mi-Xing

Deluxe New Year's Eve

125 g bar
Sales unit: 5 pcs
Shelf life: 4 months from production date
ORGANIC + FAIR* + BEAN-to-BAR



HANDMADE MI-XINGS



NEW

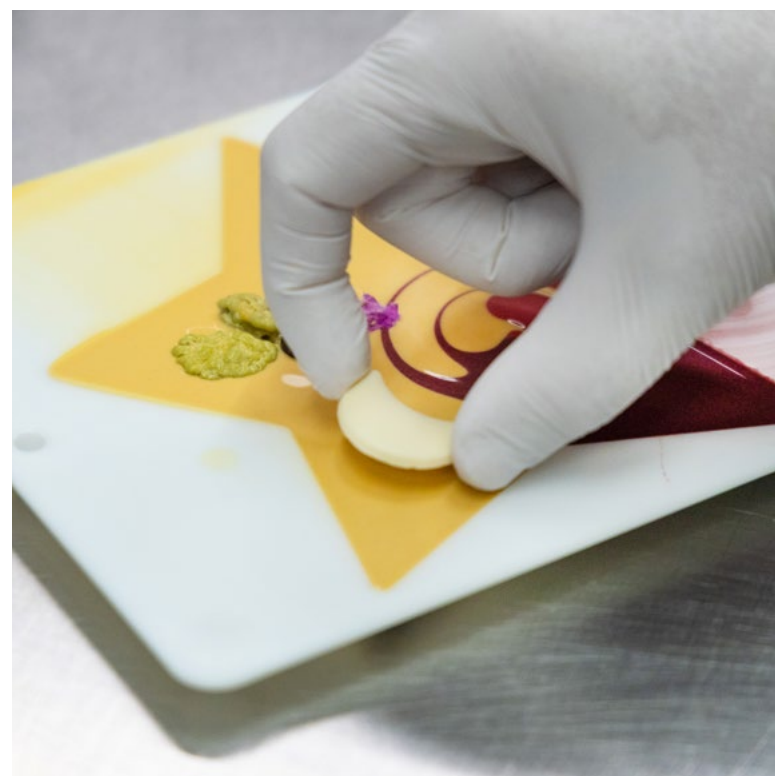
DELUXE NEW YEAR'S EVE CHOC: ART.NO. 24606 GOOD LUCK IN THE NEW YEAR!

A beautiful New Year's Eve chocolate disc made from a fruity-red raspberry couverture and dark fine-flavour chocolate with a 70% cacao content, filled with a sublime vanilla mousse. It's decorated with handwritten "2027" New Year's lettering made from a white coconut couverture, a lucky four-leaf clover made from matcha chocolate hearts, yellow bits of chocolate passion fruit and roasted pumpkin seeds dipped in white chocolate. Its stunning colours are derived entirely naturally from raspberries, fruit and green tea. The New Year's choc is wrapped in a pretty gift box with a New Year's Eve design.

NEW

DELUXE NEW YEAR'S EVE CHOC: ART.NO. 24607 HAVE AN AMAZING NEW YEAR!

A New Year's Eve chocolate made from white choc and milk chocolate with a 50% cacao content, filled with a fresh raspberry mousse. It's decorated with handwritten "2027" New Year's lettering made from a fruity apricot couverture, and it's got crispy bits of chocolate passion fruit and a decorative chocolate disc made from the same apricot couverture. It's decorated with a lucky red four-leaf clover made from raspberry chocolate hearts. All those stunning colours are derived entirely naturally from berries and other fruit. The New Year's choc is wrapped in a pretty gift box with a sparkly New Year's Eve design.





LARGE DUMMY

This giant bar in XXL format for your shop window and shop is hard to miss. Made of paper, it won't melt. Available in:
2 hand-scooped varieties &
1 Labooko variety
Size: W: 43 x H: 18 x D: 4 cm



NEW ART.NO. 23764
LARGE DUMMY –
hand-scooped Happy Holidays



NEW ART.NO. 23765
LARGE DUMMY –
hand-scooped Magical Christmas



NEW ART.NO. 23763
LARGE DUMMY –
Labooko Merry Christmas

Chocolate Samples for Tastings

Score brownie points by giving out small choccy samples to your customers and let those delicious flavours win them over.

The purchase of tasting chocolate samples is only possible if you also order chocolates from the same product group.

Per product category you order, you can add a maximum of 5% on top, in the form of chocolate samples.

We choose the flavours in line with your order, but you selecting flavours yourself is not possible. Sample chocolates will be labelled as »Tasting Sample« on the back of the wrapper.

HAND-SCOOPED TASTING CHOCOLATE SAMPLES
ART.NO. 17016 sales unit = 2 x 70 g bars

LABOOKO TASTING CHOCOLATE SAMPLES
ART.NO. 20332 sales unit = 4 x 35 g bars

CHEERY & NUTS TASTING CHOCOLATE SAMPLES
ART.NO. 25849 sales unit = 2 x 70 g bars



A Cacao Journey to Peru

Thomas Linshalm, our bean-to-bar production manager, spent two weeks travelling around Peru and visited several cooperatives in the Amazon region. Ancient Natio cacao varieties are still cultivated there, and you can gauge their quality even just from the sweetness of the fruit pulp. Thomas was hugely impressed by these old cacao varieties, as well as by the cutting-edge genetic leaf analysis employed there. The entire production sequence, from harvest through fermentation to the drying process, is run in a highly professional manner. Before long, we'll be able to expand our cacao portfolio and offer cacao from all over Peru, from north to south. After all, the country is quite big, with an enormous number of different and exciting cacao varieties.



photos © Silva Cacao



100% ORGANIC + FAIR* + BEAN-TO-BAR

All the ingredients for the chocolate come from ORGANIC cultivation. The number of the organic board of control serves as identifying information. ORGANIC control number: **AT-BIO-402**

FAIR*

**BEAN
to BAR**

FAIR*= during the 2026/27 financial year, 100% of our cacao, cocoa butter, cane sugar and coffee were purchased through Fair Trade.

Our entire business is Fair Trade verified. We are a member of WFTO – the World Fair Trade Organization, which is the umbrella organization for global fair trade. The WFTO monitors business compliance with the 10 principles of fair trade like transparency, respect for the environment, the payment of fair prices and no use of child labour among others. For more on this, go to www.zotter.at/fair-trade and www.wfto.com

100% BEAN-TO-BAR: Zotter chocolates are produced starting from the bean in our bean-to-bar chocolate factory.



WFTO - LABEL OF EXCELLENCE

The independent NGO "Südwind" has closely examined all the WFTO's current ecology, transparency and social effectiveness credentials and has designated it exemplary in terms of credibility and social issues. The World Fair Trade Organization (WFTO) is the international umbrella association for more than 400 fair trade organisations in around 70 countries. In Austria, members of the WFTO are **ARGE Weltläden, EZA and Zotter**.

In contrast to the Fair Trade label, the WFTO label isn't purely a product certification but has instead been created to designate organisations whose core business is fair trade. As a member of the WFTO, we are delighted to have received the label's highest score.

You can find the independent label check online by clicking here: <https://siegelcheck.suedwind.at>



THE PROTECTION OF THE ENVIRONMENT

is a very important aspect of our corporate philosophy.

Our environmental protection and our environmental measures are ISO 14001 and EMAS certified. EMAS-certified companies are recorded in a Europe-wide register and are regularly checked and monitored on a national level by environmental experts approved by the environment department. **You can find our environmental declaration in German online at www.zotter.at/umwelt**

BIOGENIC PACKAGING & BIOPLASTICS

Around 90% of our packaging is biogenic and made from renewable raw materials.

We use certified paper from sustainable sources and environmentally friendly colours for all our packaging. For the most part, we use bioplastics, which consists of renewable raw materials, is biodegradable and even compostable, compliant with the EN 13432 standard.

DESIGN

Andreas H. Gratze (A-H-G), Zotter's art director has created our beautiful designs with pen and tons of humour since 1994. www.a-h-g.at

ORGANIC SOY LECITHIN

We use soy lecithin from controlled organic cultivation in white and milk chocolates. Soy lecithin is guaranteed non-GMO and environmentally friendly, as no part of the rain forest is destroyed for its cultivation. Our dark chocolate does not contain soy lecithin.

STORAGE ADVICE

We do not use any artificial stabilizers or preservatives. For this reason, our goods are more temperature sensitive than other high-quality chocolate products.

Ideally you should store Zotter chocolates in a cool and dry place where the temperature is between 16 °C and 18 °C.

You should not put the chocolates into a fridge. This way they would lose their substance because the humidity would let the sugar crystallise. If the temperature is too high, though, it will result in the emission of cocoa butter which will settle as a white film on the surface of the chocolate. The loss of the cocoa butter will dry out the chocolate – hence, the flavour of the chocolate will suffer.



z o t t e r
CHOCOLATE

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Zotter Experience World

Mon - Sat: 9 am - 7 pm

Closed on Sundays and public holidays.

**WE'RE LOOKING FORWARD TO
YOUR ORDERS**

